

**DTE Energy**  
Energy Efficiency  
Program for Business

**2018 Food Service  
Instant Rebate Program**  
Customer Program Guide  
and Product Specifications



**DTE Energy**<sup>®</sup>  
Know Your Own Power<sup>®</sup>



# About Instant Rebates for Commercial Kitchens



Welcome to the DTE Energy **Food Service Instant Rebate Program** — which, as its name says, provides instant rebates to you by our participating dealers at the point-of-sale.

No applications to complete, no waiting for rebate checks.

To start the process, go online — to [dtefoodservice.com](http://dtefoodservice.com) — and find an authorized dealer near you.

Then select your equipment, make your purchase and receive an instant rebate on that purchase.

For details about the products available through this program, see Page 3; for a quick overview of the process, see Page 4.

## Customer Eligibility

To apply for a rebate, you must be a DTE Energy Commercial or Industrial customer in good standing (for electricity, if you're applying for electric incentives, and natural gas, if applying for natural gas incentives).

Your eligibility will be confirmed by our authorized participating dealer/distributors.

This Program is not available to DTE Energy customers in multifamily buildings or residential complexes. Your product(s) must be installed at a facility served by DTE Energy. Funds are limited and rebates are dependent on fund availability.

If you need assistance with understanding technical information or other aspects of the program, contact our Program Team or one of our participating dealer/distributors. You can get the most current list of participating dealers online at [dtefoodservice.com](http://dtefoodservice.com).

DTE Energy reserves the right to verify compliance with Program rules; this may involve a post-purchase inspection.



## Reduce your ROI

When you purchase commercial kitchen equipment and get an instant discount through this program, you can reduce both your monthly energy costs and your return on investment.

As you consider your purchase, consider how rebates lower your initial cost, thereby shortening the payback period on that purchase.

Here are three examples:

### ENERGY STAR® Gas Fryers

- Typical annual cost savings: \$682
- Typical cost difference: \$1,017
- Simple Payback: <11 months

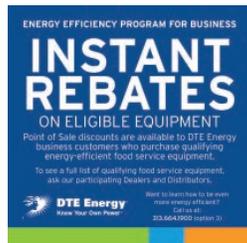
### ENERGY STAR® Electric Steam Cookers

- Typical annual cost savings: \$4,202
- Typical cost difference: \$1,259
- Simple Payback: 4 months

### ENERGY STAR® Gas Combination Ovens

- Typical annual cost savings: \$1,576
- Typical cost difference: \$3,932
- Simple Payback: < 17 months

## Look for this sticker when out shopping



When searching for equipment that qualifies for instant rebates through the DTE **Food Service Instant Rebate Program**, look for our sticker on eligible products.

But saving opportunities don't end there; you also could qualify

for dozens of other energy efficiency rebates through the DTE **Energy Efficiency Program for Business**.

To learn more about these rebates, visit [dteenergy.com/savenow](http://dteenergy.com/savenow) or contact our office.



# 2018 Eligible Product Specifications



Below are the specifications for products offered through the DTE Energy **Food Service Instant Rebate Program**. If you have questions about these specifications or other aspect of the program, contact our office. *Qualifying equipment is subject to change.*

## ELECTRIC

### ENERGY STAR® Commercial Solid Door Refrigerators

Incentives are available for new units that are ENERGY STAR®-listed. Cases with remote refrigeration systems are not eligible. Incentive is per refrigerator.

### ENERGY STAR® Commercial Glass Door Refrigerators

Incentives are available for new units that are ENERGY STAR®-listed. Cases with remote refrigeration systems are not eligible. Incentive is per refrigerator.

### ENERGY STAR® Commercial Solid Door Freezers

Incentives are available for new units that are ENERGY STAR®-listed. Cases with remote refrigeration systems are not eligible. Incentive is per freezer.

### ENERGY STAR® Commercial Glass Door Freezers

Incentives are available for new units that are ENERGY STAR®-listed. Cases with remote refrigeration systems are not eligible. Incentive is per freezer.

### ENERGY STAR® Convection Ovens

Incentives are available for new electric units that are ENERGY STAR®-listed. Ovens must have a heavy load Cooking Energy Efficiency of at least 70%. Used or rebuilt equipment is not eligible. Incentive is per oven.

### Combination Ovens

Incentives are available for new electric units that have a Cooking Energy Efficiency of at least 60%. Used or rebuilt equipment is not eligible. Incentive is per oven.

### ENERGY STAR® Fryers

Incentives are available for new electric units that are ENERGY STAR®-listed with a heavy load Cooking Energy Efficiency of at least 83%. Used or rebuilt equipment is not eligible. Incentive is per fryer.

### ENERGY STAR® Griddles

Incentives are available for new electric units that are ENERGY STAR®-listed. Griddles must have a Cooking Energy Efficiency of at least 70%. Used or rebuilt equipment is not eligible. Incentive is per griddle.

### ENERGY STAR® Steam Cookers

Incentives are available for new electric steamers that are ENERGY STAR®-listed with a Cooking Energy Efficiency of 50% for all size units. Used or rebuilt equipment is not eligible. Incentive is per cooker.

### ENERGY STAR® Hot Holding Cabinets

Incentives are available for new units that are ENERGY STAR® listed and consume < 40 watts per cubic foot. Half size units are <10 cubic feet, three quarter size units are 10-15 cubic feet and full size units are >15 cubic feet. Cook-and-hold equipment is not eligible. Used or rebuilt equipment is not eligible. Incentive is per cabinet

### ENERGY STAR® Ice Machines

Incentives are available for new ice machines that generate crushed, fragmented or cubed ice of 60 grams (2 oz.) or lighter. Only air-cooled machines (self-contained, ice-making heads or remote condensing) are eligible. Flake and nugget machines are not eligible. The machine must have a minimum capacity of 101 lbs of ice per 24-hour period. The minimum efficiency required is per ENERGY STAR®. Incentive is per ice machine.

### Pre-Rinse Sprayers (Electric Water Heat)

Incentives are available for new low-flow, high-efficiency pre-rinse sprayers using less than or equal to 1.6 gallons per minute (gpm). Water heating must be with an electrical appliance. Incentive is per sprayer.

## NATURAL GAS

### ENERGY STAR® Steam Cookers

Incentives are available for new gas steamers that are ENERGY STAR®-listed. Five and six pan units must have working efficiency of 38%. Used or rebuilt equipment is not eligible. Incentive is per cooker.

### ENERGY STAR® Convection Ovens

Incentives are available for new gas units that are ENERGY STAR®-listed. Ovens must have a heavy load Cooking Energy Efficiency of at least 44%. Used or rebuilt equipment is not eligible. Incentive is per oven.

### Combination Ovens

Incentives are available for new gas units that have a Cooking Energy Efficiency of at least 40%. Used or rebuilt equipment is not eligible. Incentive is per oven.

### Commercial Conveyor Ovens ≤ 25" in width

Incentives are available for new gas units that have a Cooking Energy Efficiency of at least 42% and have an idle rate of ≤ 29,000 Btu/h. Used or rebuilt equipment is not eligible.

### Commercial Conveyor Ovens > 25" in width

Incentives are available for new gas units that have a Cooking Energy Efficiency of at least 42% and have an idle rate of ≤ 57,000 Btu/h. Used or rebuilt equipment is not eligible.

### Rack Ovens

Incentives are available for new gas units that have a heavy load Cooking Energy Efficiency of at least 50% for both single and double rack ovens. Used or rebuilt equipment is not eligible. Incentive is per oven.

### Infrared Charbroiler

Incentives are available for new energy efficient charbroilers with infrared burners. Charbroilers must operate at least 3 hours per day. Used or rebuilt equipment is not eligible. Incentive is per unit.

### Infrared Rotisserie Oven

Incentives are available for new energy efficient infrared rotisserie ovens with ceramic infrared burners. Infrared rotisserie ovens installed must operate at least 3 hours per day. Used or rebuilt equipment is not eligible. Incentive is per unit.

### Infrared Salamander Broiler

Incentives are available for new natural gas salamander broilers using ceramic infrared burners. Infrared salamander broilers should operate more than 3 hours per day. Installations with lower operating time are ineligible. Used or rebuilt equipment is not eligible. Incentive is per unit.

### Infrared Upright Broiler

Incentives are available for new natural gas upright broilers using ceramic infrared burners. Infrared upright broilers should operate more than 3 hours per day. Installations with lower operating times are ineligible. Used or rebuilt equipment is not eligible. Incentive is per unit.

### Pasta Cooker

Incentives are available for new energy-efficient pasta cookers with gas fueled burners. Pasta cookers must operate at least 3 hours per day. Used or rebuilt equipment is not eligible. Incentive is per unit.

### ENERGY STAR® Fryers

Incentives are available for new gas units that are ENERGY STAR®-listed with a heavy load Cooking Energy Efficiency of at least 50%. Used or rebuilt equipment is not eligible. Incentive is per fryer.

### Large Vat Fryers

Incentives are available for new gas units that have a heavy load Cooking Energy Efficiency of at least 50%. Used or rebuilt equipment is not eligible. Multi-vat units are considered one fryer. Incentive is per fryer.

### ENERGY STAR® Griddles

Incentives are available for new gas units that are ENERGY STAR®-listed. Griddles must have a Cooking Energy Efficiency of at least 38%. Used or rebuilt equipment is not eligible. Incentive is per griddle.

### Pre-Rinse Sprayers (Gas Water Heater)

Incentives are available for new low-flow, high-efficiency pre-rinse sprayers using less than or equal to 1.6 gallons per minute (gpm). Water heating must be with a natural gas appliance. Incentive is per sprayer.

### Commercial Kitchen Ventilation (CKV) Hood with Demand Control

Incentives are available to install new commercial kitchen ventilation (CKV) hood control systems for fast food and full service restaurants. The control system must have both thermal and smoke (opacity) sensors. The ventilation controller must reduce the hood flow rate when the cooking equipment is being lightly used. Incentive is per CFM of the exhaust system.

### ENERGY STAR® Dishwasher

Incentives are available for new high efficiency dishwashers that use a gas water heater. Dishwasher types include: stationary single tank door, single tank conveyor and multiple tank conveyor. Dishwashers can have either electric, gas or no booster. Qualified dishwashers must meet ENERGY STAR® requirements. Incentive is per washer.

### ENERGY STAR® Dishwasher - Under Counter

Incentives are available for new high efficiency dishwashers that use a gas water heater. Dishwashers must be an under counter style. Dishwashers can have either electric, gas or no booster. Qualified dishwashers must meet ENERGY STAR® requirements. Incentive is per washer.

## Using our Food Service Instant Rebate Program

The DTE **Food Service Instant Rebate Program** is designed to provide a streamlined way for you to receive equipment rebates from DTE's **Energy Efficiency Program for Business**.

### Step 1

#### Contact an authorized Dealer

Start by visiting [dtefoodservice.com](http://dtefoodservice.com)

- Click on "Find a Dealer" and view the current list of participating dealers
- Visit the dealer of your choosing

### Step 2

#### Select your equipment

When you're at the dealer:

- Look for equipment with the instant rebate sticker
- Work with the dealer to discuss all eligible equipment

### Step 3

#### Purchase your equipment

Wrap up your sale:

- Receive an immediate discount on your purchase price
  - No worksheets to calculate
  - No applications to complete



## Looking for more ways to save money?

DTE's **Energy Efficiency Program for Business** offers even more incentives to business owners like you looking to become more energy efficient — and save on your energy costs.

**The program offers incentives for three types of projects:**

#### PRESCRIPTIVE

**Prescriptive Incentives** cover a wide variety of energy-efficient improvements, including: lighting, HVAC, controls, refrigeration and more.

**Prescriptive Incentives** are based on the quantity, size and efficiency of the equipment.

#### CUSTOM

**Custom Incentives** are for projects that involve less common or more complex technologies than our list of prescriptive equipment.

**Custom Incentives** are based on the first year of energy savings (Mcf and/or kWh).

#### NEW CONSTRUCTION

If you're building a new facility or changing the usage of space or adding load, then our **New Construction and Major Renovation Incentives** are available to assist you:

- **Systems Approach** incentives are predetermined.
- **LEED Whole Building Approach** incentives are based on LEED-validated energy savings.

## Contact Us

phone: **866.796.0512** (press option 3 and ask for the Food Service Instant Rebate Program)

web: [dtefoodservice.com](http://dtefoodservice.com) • [dteenergy.com/savenow](http://dteenergy.com/savenow)

email: [saveenergy@dteenergy.com](mailto:saveenergy@dteenergy.com)

fax: **313.664.1950**