TRADE ALLY TIMES

A Newsletter for our Valued Contractors and Designated Trade Allies



LATEST NEWS & PROGRAM HIGHLIGHTS



WHAT'S INSIDE:

- A review of all mid-year Program changes
- Dispelling the myths of energy efficiency
- TA training set for Grand Rapids
- Mark the date
- Project of the Month

SECOND QUARTER 2017

NEWS YOU CAN USE

A REVIEW OF NEW MEASURES; OTHER CHANGES IMPLEMENTED

Responding to recent legislative updates and changing demands on the **Energy Efficiency Program for Business**, a series of changes to the Program were implemented over a two-month period.

The first revisions announced on **April 1** included eliminating screw-in LEDs from the Program — although they remain available through DTE's **midstream lighting program**.

However, because some customers and contractors continue to apply for rebates on this lighting in their applications, new language was added to the Application — on both

our prescriptive worksheet lighting pages and custom worksheets (see images below).

For more on which LEDs are acceptable in our Program, see **Version 4** of the Application or the Policies & Procedures Manual.

These LED alerts appear on the Application. Only DLC-listed lighting is eligible for custom incentives. Other conditions and restrictions apply. See the Policies & Procedures Manual for more information.

NOTE: Screw-in lighting is not eligible for any Prescriptive incentives; see the Policies & Procedures Manual for details.





Other changes announced in **April** included:

- **New measures:** The Program added 21 new electric and 34 new gas measures.
- DLC-listed lighting: The Program announced that non-listed LED lighting may be eligible for prescriptive and custom projects under certain circumstances. To apply, you must use the <u>Non-DLC Product Approval</u> <u>Form</u>. Fluorescent and CFL lighting continues to be ineligible for custom projects.

Then on **June 1**, more changes were announced:

- **Project Cap:** The Project Cap was eliminated; the Customer caps for electric (\$1 million) and gas (\$300,000) remains unchanged.
- Michigan-Made Bonus: The bonus was suspended until further notice.*
- **Multi-Measure Bonus:** The bonus was suspended until further notice.*
- **Specification change:** The specification was revised for the following Process Gas measure: <u>PG-21- Air</u> <u>Compressor Exhaust Heat Recovery</u>. (See the Catalog for the revised specifications.)
- **Incentive changes:** Incentives were revised for 15 natural gas measures.

To ensure you have the latest versions of our documents, those with changes are identified with the **V4: 6/1/17** version date.

*For a period of time, the Online Application will continue to display both the Michigan-Made and Multi-Measure bonuses, but they will <u>**not**</u> be calculated.