

ENERGY EFFICIENCY PROGRAM FOR BUSINESS



DTE Energy
Know Your Own Power®

PROGRAM REVIEW

Welcome to the 2018 Program Year

Highlights

The 2018 Program Year features a number of changes in measure specifications and incentive levels due to changes driven by the passage of new Michigan energy legislation early in 2017.

As a result, available measures and incentive levels have changed dramatically for 2018.

Prescriptive Incentives

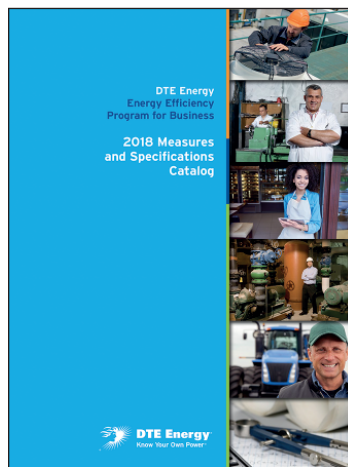
While the changes are too numerous to list individually, nearly all natural gas and electric prescriptive incentives were reduced by approximately 20 percent.

Custom Incentives

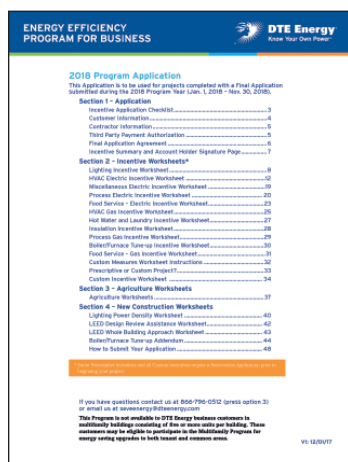
In addition, custom incentives were reduced to \$0.05/kWh from \$0.07/kWh for electric projects and to \$3.50/Mcf from \$4/Mcf for gas projects.

New Construction Incentives

Incentives for New Construction and Major Renovation projects were changed for the interior lighting power density measures, as were the three levels of LEED Whole Building incentives.



Catalog



Application

2018 Important Dates

The 2018 Program Year application period begins Dec. 1, 2017; and ends Nov. 30, 2018.

- No Reservations will be extended beyond Nov. 30, 2018.
- A project must be completed within 90 days of the Reservation date on your Reservation letter (if applicable).
- **Final Applications** must be submitted within 60 days of project completion or Nov. 30, whichever comes first.
- Incomplete **Final Applications** may be subject to cancellation.
- Any **Application** submitted after Nov. 30 may be cancelled.

2018											
January				February				March			
1	2	3	4	5	6	7	8	9	10	11	12
13	14	15	16	17	18	19	20	21	22	23	24
25	26	27	28	29	30	31					
April				May				June			
1	2	3	4	5	6	7	8	9	10	11	12
13	14	15	16	17	18	19	20	21	22	23	24
25	26	27	28	29	30	31					
July				August				September			
1	2	3	4	5	6	7	8	9	10	11	12
13	14	15	16	17	18	19	20	21	22	23	24
25	26	27	28	29	30	31					
October				November				December			
1	2	3	4	5	6	7	8	9	10	11	12
13	14	15	16	17	18	19	20	21	22	23	24
25	26	27	28	29	30	31					

DLC lighting

For 2018, **only** DLC-listed lighting is eligible for Prescriptive and/or Custom incentives.

However, if lighting for a project is from a **category** not listed by the DesignLights Consortium®, you may complete a **Non-DLC Category Product Approval Form** to have the equipment reviewed for incentive eligibility.

This form must be attached to the **Reservation Application**, along with equipment specifications.



DLC form

Food Service

For 2018, all electric and gas food service cooking equipment has been removed from our program Application and is now available only through the **Food Service Instant Rebate Program**.

This includes:

- | | |
|--------------------------------------|---------------------------------------|
| Commercial Kitchen Ventilation (CKV) | ENERGY STAR® Steam Cookers |
| Hoods with Demand Control | Infrared Rotisserie Ovens |
| Combination Ovens | Infrared: Charbroilers, Salamander |
| ENERGY STAR® Convection Ovens | Broilers, Upright Broilers |
| Conveyor Ovens | Large Vat Fryers |
| ENERGY STAR® Dishwashers | Pasta Cookers |
| ENERGY STAR® Fryers | Pre-Rinse Sprayers (Gas Water Heater) |
| ENERGY STAR® Griddles | Rack Ovens |

New This Year

Designated Trade Ally Payments

Only Designated Trade Allies (DTA) are eligible to receive assigned incentive payments authorized by a DTE Account Holder. To be eligible, the DTA must have completed annual training and participated in the Program. (see Policies & Procedures manual).

To receive an incentive payment, the DTA must get a **DTA Third-Party Payment Authorization Form** from our Program office and have it completed and signed by the customer and attached to the Final Application.

If more than one DTA is going to be paid a portion of the incentive, a form must be completed for each DTA.

Landlord/Tenant Payments

The program now offers a way for landlords — the authorized DTE Account Holder — to assign incentive payments for facility upgrades to a specific tenant. To assign payment, the landlord must first request a **Tenant Payment Authorization Form** from our Program office.

The form must be completed and signed by the DTE Account Holder and attached to the **Final Application**, along with the tenant's company W9. If not attached, these documents must be submitted within 5 business days.

Failure to follow these steps or if the tenant is ineligible, the incentive payment will be made payable to the DTE Account Holder.