

# ENERGY EFFICIENCY PROGRAM FOR BUSINESS

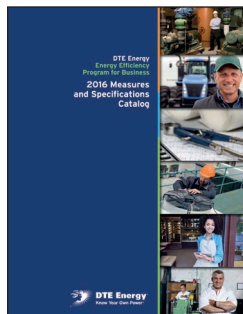


## FACT SHEET

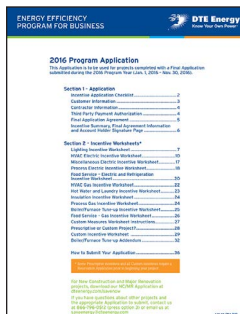
## 2016 Program Review

### Catalog and Application

The **Catalog** continues to be the reference book of record for the Program's general requirements and the specifications for all measures. The **Catalog** is available for download from our website.



Catalog



Application

The **Application** serves as both a **Reservation** (when required) and a **Final Application**, and includes all measure worksheets and incentive amounts. It remains an interactive PDF file — in which all mathematical calculations will be done automatically.

**NOTE:** Always download the latest version of the Application online. The version number appears at the bottom of each page.

### Incentive Caps

Program caps remain unchanged for 2016:

2016	Electricity	Natural Gas
Project	\$250,000	\$200,000
Customer	\$1,000,000	\$300,000

### Deadlines

For 2016, these deadlines apply:

- The Program Year ends Nov. 30.
- No Reservations will be extended beyond Nov. 30.
- Final Applications must be submitted within 60 days of project completion date or Nov. 30, whichever comes first.
- Incomplete Final Applications will face cancellation.
- Any Application submitted after Nov. 30 may be cancelled.

### New Construction

A separate Application is available for New Construction/Major Renovation projects that meet certain criteria. Incentives are available for:

**Systems Approach:** Does not require LEED certification and involves predetermined savings attributed to specific equipment. Incentives are paid per unit or other measure of savings.

**LEED Whole Building Approach:** Incentives are paid based on the level of achieved LEED certification for the entire project.

**LEED Design Review Assistance:** \$1,500 incentive to help offset the cost of receiving LEED certification.

### Bonus changes

The Michigan-made Bonus is now offered on:

- Gas:** Steam Trap Repairs/Replacements
- Gas:** Direct Fired Make-up Air Units

### Reference codes

2016 reference **codes** — based on measure categories — have replaced the 2015 reference **numbers**. Use these codes to identify products on specification sheets and invoices.

### Deleted measures

Four measures have been **deleted** from the 2016 Program Year:

- Electric — Miscellaneous:** High Efficiency Storage Water Heater
- Gas — HVAC:** Chilled Water Reset
- Gas — Laundry:** Dry Cleaning Boiler Descale (Kettle and Tube)

### New measures

These new measures have been **added** to the 2016 Program Year:

#### Process Electric:

- Computer Room Air Conditioning (CRAC) Units = \$10-\$12/Input MBH

#### Gas-Process Boiler Tune-ups:

- >3,000-<6,000 Output MBH = \$1,000/boiler
- ≥6,000-<10,000 Output MBH = \$1,500/boiler
- >10,000 Output MBH = \$2,000/boiler

#### Gas-Other HVAC:

- Outside Air Ventilation Reduction = \$1/CFM reduced

#### Gas-Hot Water & Laundry:

- Low-flow Sink Aerators = \$4/aerator
- Low-flow Showerheads = \$7/showerhead

### Measure Incentive changes

A total of 11 gas measure incentives have been **changed** for 2016:

Measure	2015	2016
High Efficiency Boilers	\$2	\$1/Input MBH
VFD on Secondary Chilled Water Pump	\$10	\$2/Pump HP
Demand Controlled Ventilation	\$100	\$12/1,000 Sq. Ft.
Gas Storage Water Heater (≥0.80 EF)	\$85	\$45/Heater
High Efficiency Clothes Washer (elec. Dryer)	\$50	\$25/Washer
Flat Roof Insulation	\$100	\$50/1,000 Sq. Ft.
Furnace Tube Inserts	\$75	\$30/Insert
High Efficiency Process Boiler (water)	\$2	\$1/Input MBH
High Efficiency Process Boiler (water)	\$2	\$1/Input MBH
Space Heating Boiler Tune-up (110-500 MBH)	\$150	\$100/Boiler
Space Heating Boiler Tune-up (501-1,200 MBH)	\$250	\$200/Boiler

### Special offers

The 2016 Program continues to include these special offers:

#### Multi-Measure Bonus:

This 20% bonus applies to projects that involve more than a single measure category. The bonus is calculated automatically.

#### Michigan-Made Bonus:

This 15% bonus remains available for certain prescriptive measures (no custom) when 50% of the content is Michigan-made.

#### Michigan Saves Financing:

Get low- or no-interest project loans through Michigan Saves. The actual offer may vary throughout the year.

### Addenda

These forms are available to help with the submission and processing of your Application:

#### Multiple third-party payments addendum:

If more than one party is to be paid upon project completion, the customer must complete and sign this addendum.

#### Boiler/Furnace Tune-up addendum:

This addendum is at the end of the Application — for another eight entries. It's also available for download as a stand-alone document.

#### Baseline T12 lighting wattage summary:

This summary provides baseline wattage assumptions for upgrades from 2-, 3- and 8-foot T12 lighting systems.

#### Lighting Schedule (Excel file):

This document is designed to enter pre- and post-fixture types, wattages and quantities, as well as project location.

#### Project Invoice Summary (Excel file):

This document is designed to list submitted measures, reference codes, invoices, manufacturer names and product model numbers for reference.

Effective: 11/1/15

## About our Program

The DTE **Energy Efficiency Program for Business** offers a comprehensive set of incentives for both electric and natural gas users designed to help you invest in energy efficient technologies.

Here are three ways to save:



### PRESCRIPTIVE

Are you replacing light fixtures with newer energy-efficient models?

Upgrading your refrigeration and food service equipment?

Check out the **Prescriptive Incentives** section of our Catalog and Application.

**Prescriptive Incentives** cover a wide variety of energy-efficient improvements, including: lighting, controls, HVAC, refrigeration and more. Incentives are based on quantity, size and efficiency of the equipment.

- Prescriptive incentives are available for many common energy efficiency measures.
- Incentives are based on predetermined energy savings.
- Prescriptive incentives typically average 20% to 50% of the incremental cost of the equipment or services provided.



### CUSTOM

Can't find your project in the Prescriptive Incentive section?

Then consider applying for **Custom Incentives**, which are for projects that involve less common or more complex technologies than our list of prescriptive equipment.

**Custom Incentives** are based on the first year of energy savings (kWh and/or Mcf).

- Custom incentives are offered for capital investment projects that are NOT eligible for a Prescriptive incentive.
- Incentives are determined on a case-by-case basis and are paid per unit energy saved.
- Custom incentives are capped at 50% of project costs.



### NEW CONSTRUCTION

Are you building a new facility, changing the usage of space or adding load? Then our **New Construction and Major Renovation Incentives** are available to assist you:

- **Systems Approach** incentives are predetermined to optimize the energy efficiency of individual systems.
- **LEED Whole Building Approach** incentives are based on energy savings validated by LEED.
- **LEED Design Review Assistance** incentive is designed to encourage LEED certification.
- New Construction/Major Renovation incentives are available for new facilities, the renovation of existing facilities or a change of use project, such as converting a warehouse into an office complex.
- Incentives also are available for adding load.

## Contact Us

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\*Funds will be awarded on a first-come, first-served basis; program based on availability of funding and may end at any time; certain other conditions apply; contact our office for details

Effective: 11/1/2015