

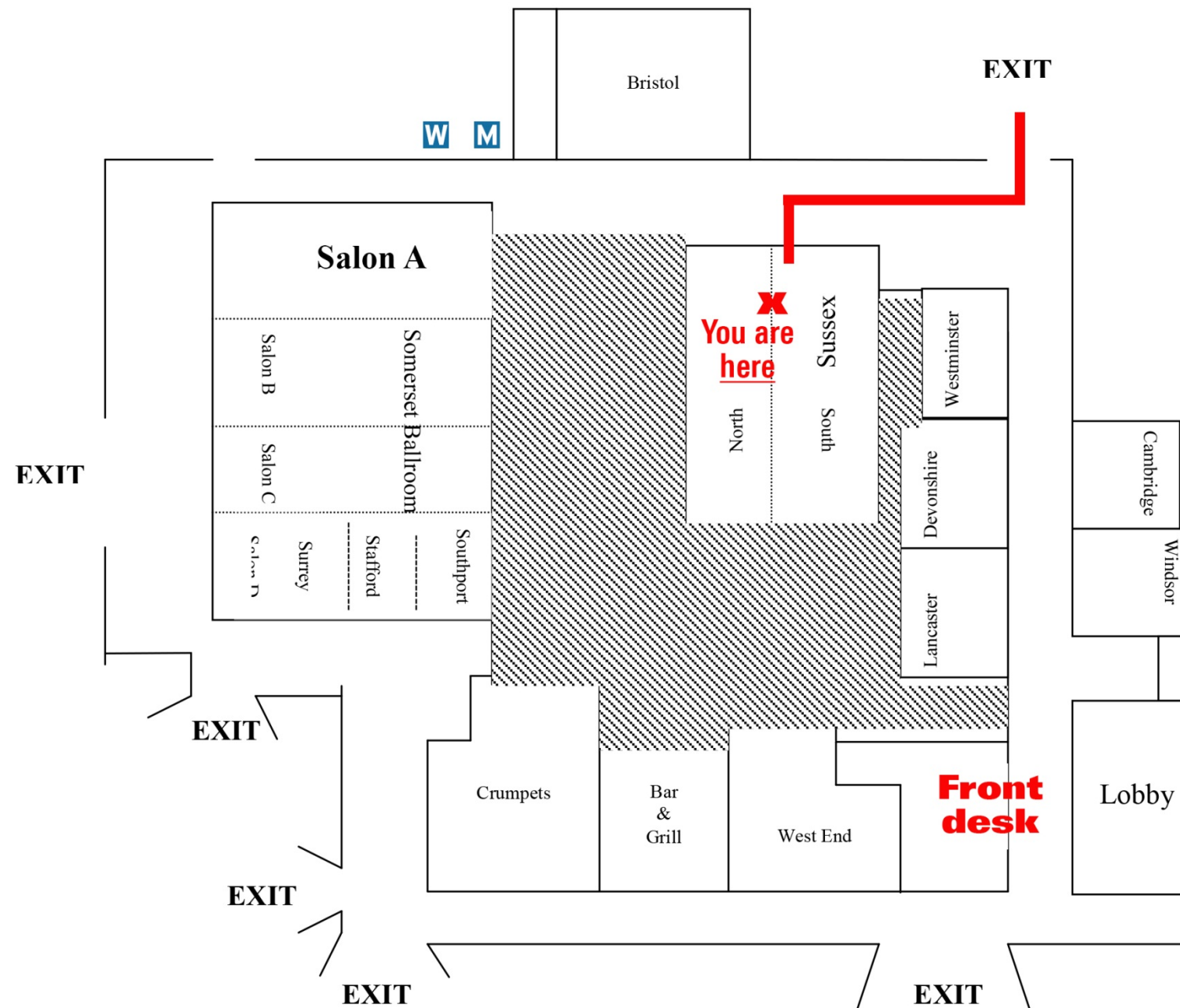


# **DTE Energy's 2013 Energy Efficiency Program for Business Warehousing Technologies**

**NOTE:** The 2014 Application is now available, and contains revised elements;  
please download from the DTE website: [www.dteenergy.com/savenow](http://www.dteenergy.com/savenow)



## Safety First





# **In this presentation**

- Program Overview
- Customers & Contractors
- About Designated Trade Allies
- About Incentives
- Warehousing Opportunities
- 2013 Program Catalog & Application



## Program purpose

To help **commercial and industrial contractors and customers\***:

- **Improve** energy efficiency.
- **Increase** energy efficiency awareness.
- **Reduce** energy consumption.
- **Reward** businesses for installing energy-saving measures.

*\*Residential and Multi-Family customers do not qualify for this Program*



## Program funding

- Michigan Public Act 295 (2008) requires investor-owned utilities, municipalities and rural electric cooperatives to institute energy optimization programs:
  - **Funded through an “Energy Optimization Surcharge” applied to all ratepayers’ bills**
  - **More than \$52 million paid to date**
- DTE Energy customer benefits:
  - **Lowers customer bills for the long term**
  - **Reduces energy demand throughout Michigan**
  - **Protects the environment by reducing the carbon footprint**
  - **Offsets the costs for investment in energy-efficient products**





## Since 2009

- More than **\$52 million** in cash rebates have been paid to Michigan businesses.
  - Electric: \$44.4million • Gas: \$6.2 million
- More than **18,000 projects** have been completed.
- More than **1,297 GWh** and **3.3 million Mcf** have been realized in energy savings.
- More than **\$87 million** has been realized in energy savings.



## There are three types of projects

### Prescriptive

- **Predetermined** measures and incentives for the installation of various energy efficient improvements.
- Incentives typically average 20% to 50% of the incremental cost.

### Custom

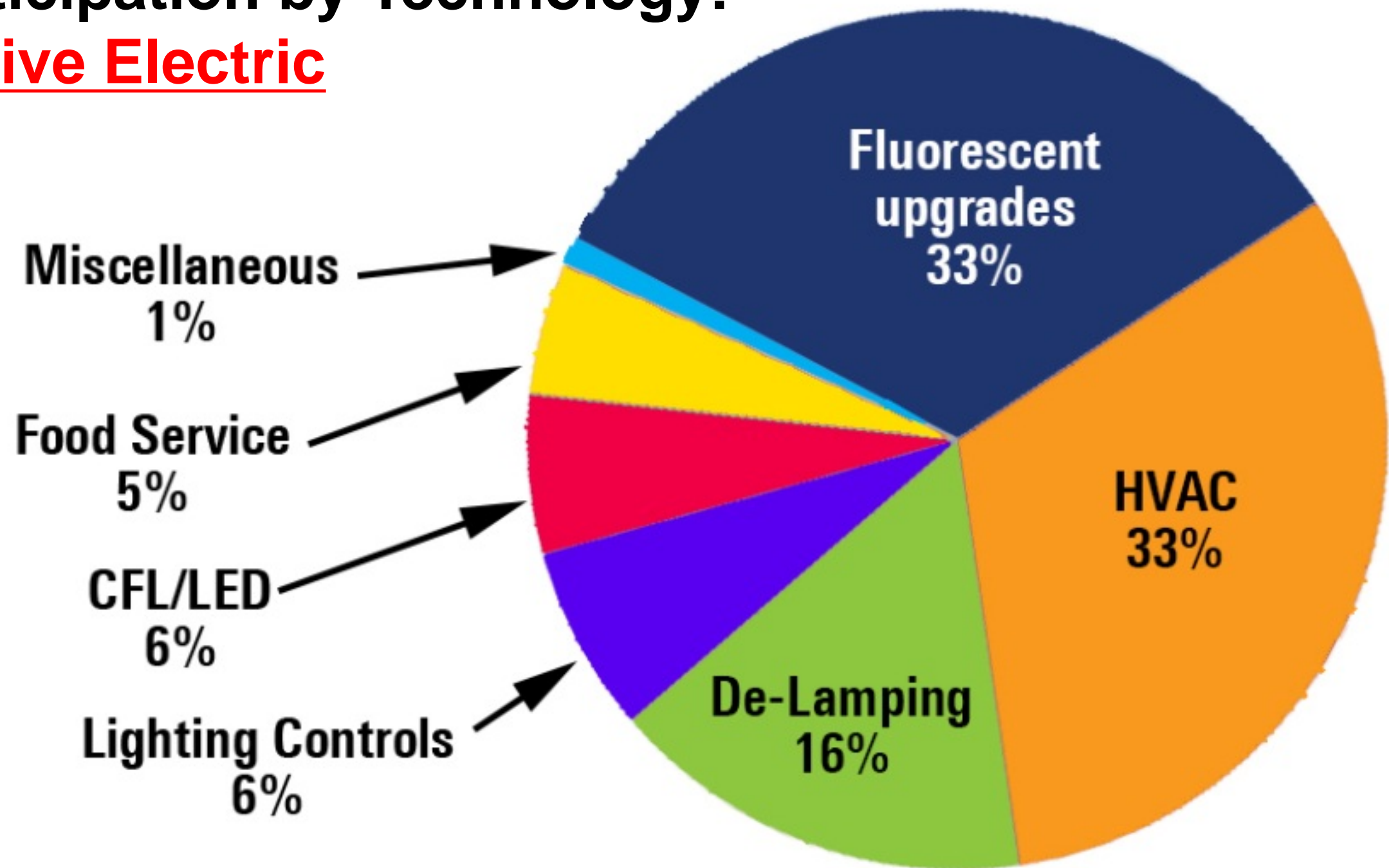
- **Capital investment** projects that increase energy efficiency and are **NOT** eligible for a Prescriptive Incentive may qualify as a Custom Measure.
- Custom Incentives are determined on a case-by-case basis and are paid per unit energy saved (ex: \$0.08/kWh and/or \$4/Mcf).

### New Construction Major Renovation

- **New facilities/major renovations** of existing facilities or change of use projects.
- Adding load.



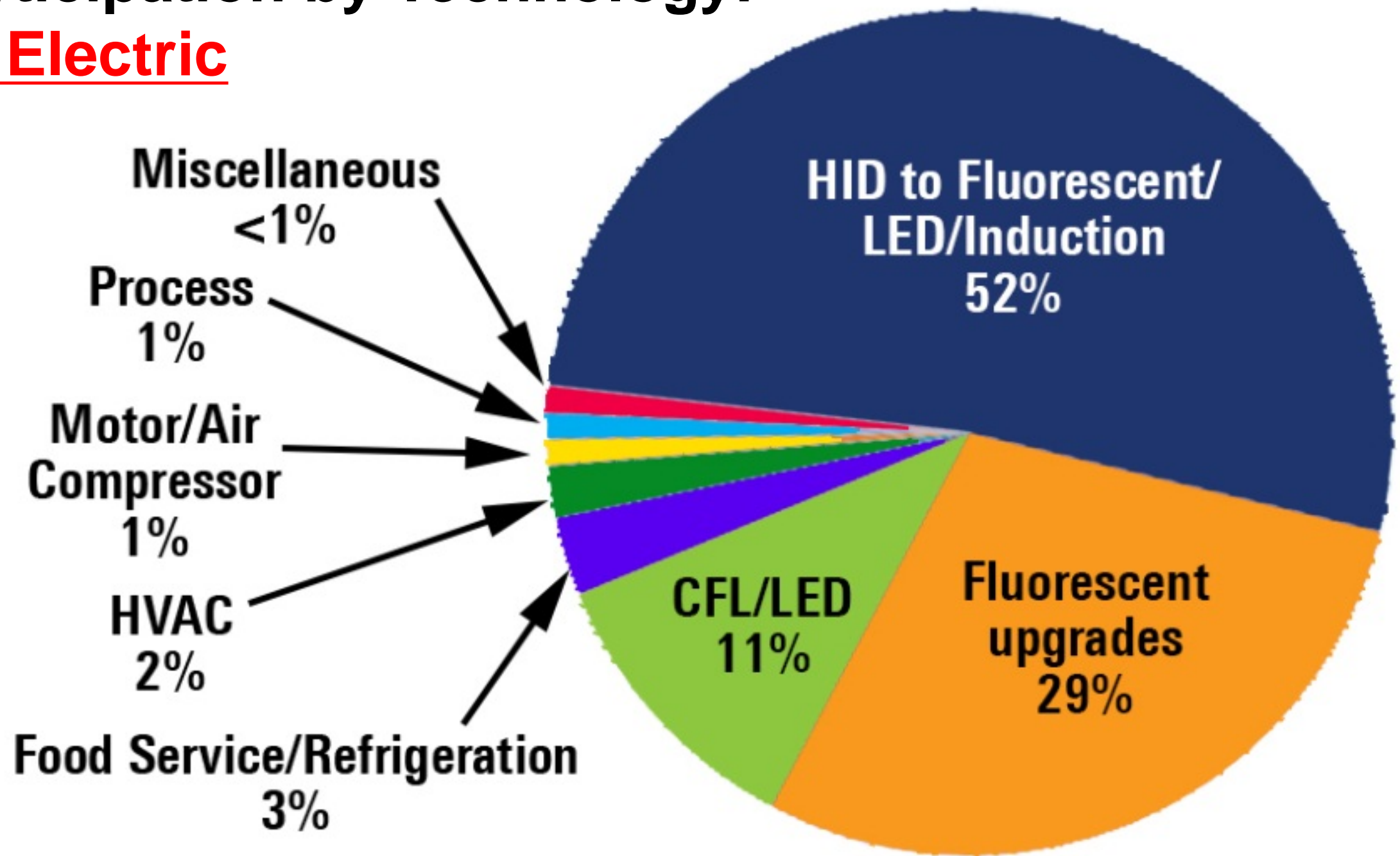
## 2012 Participation by Technology: Prescriptive Electric





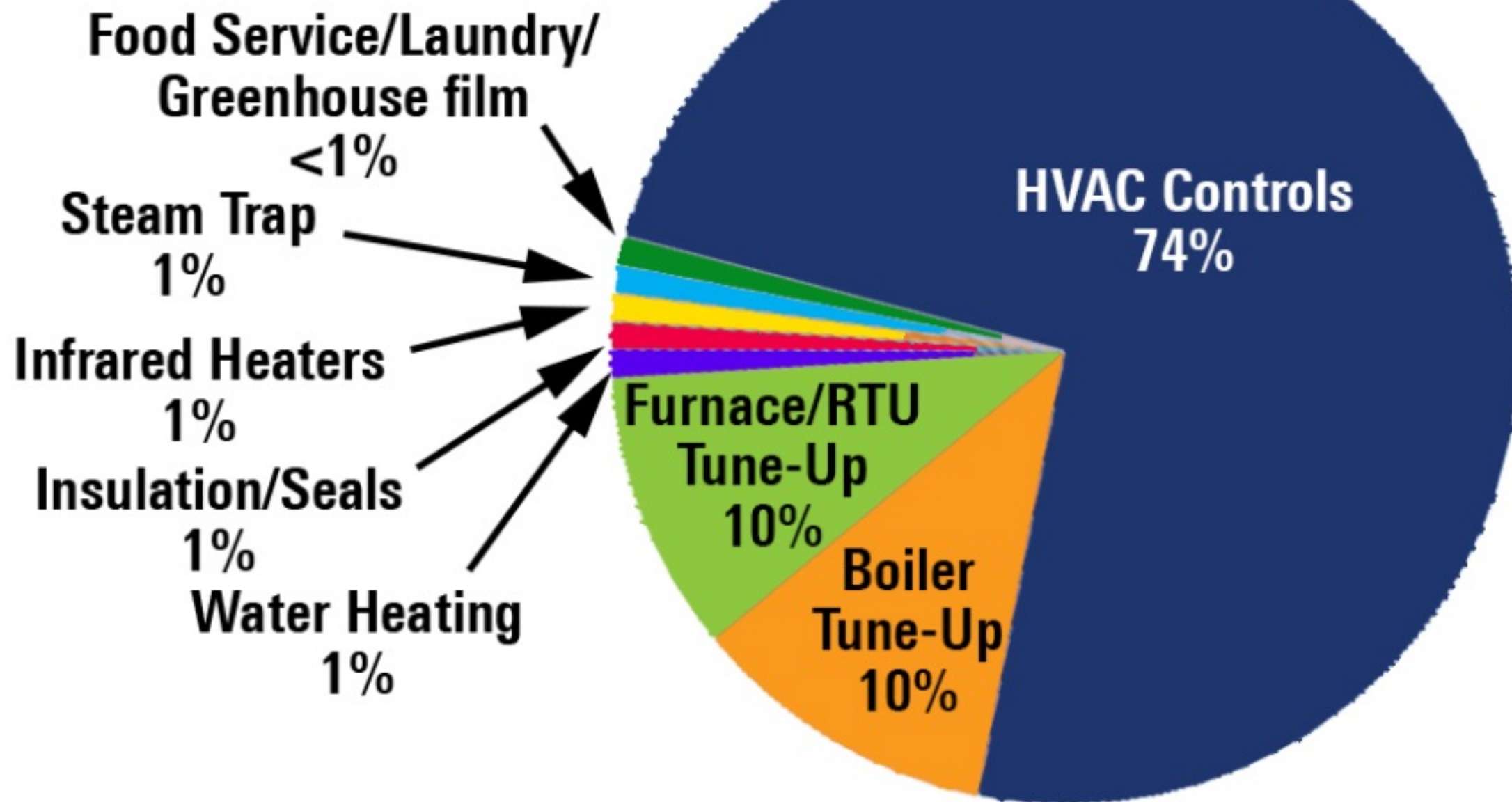


## 2012 Participation by Technology: Custom Electric



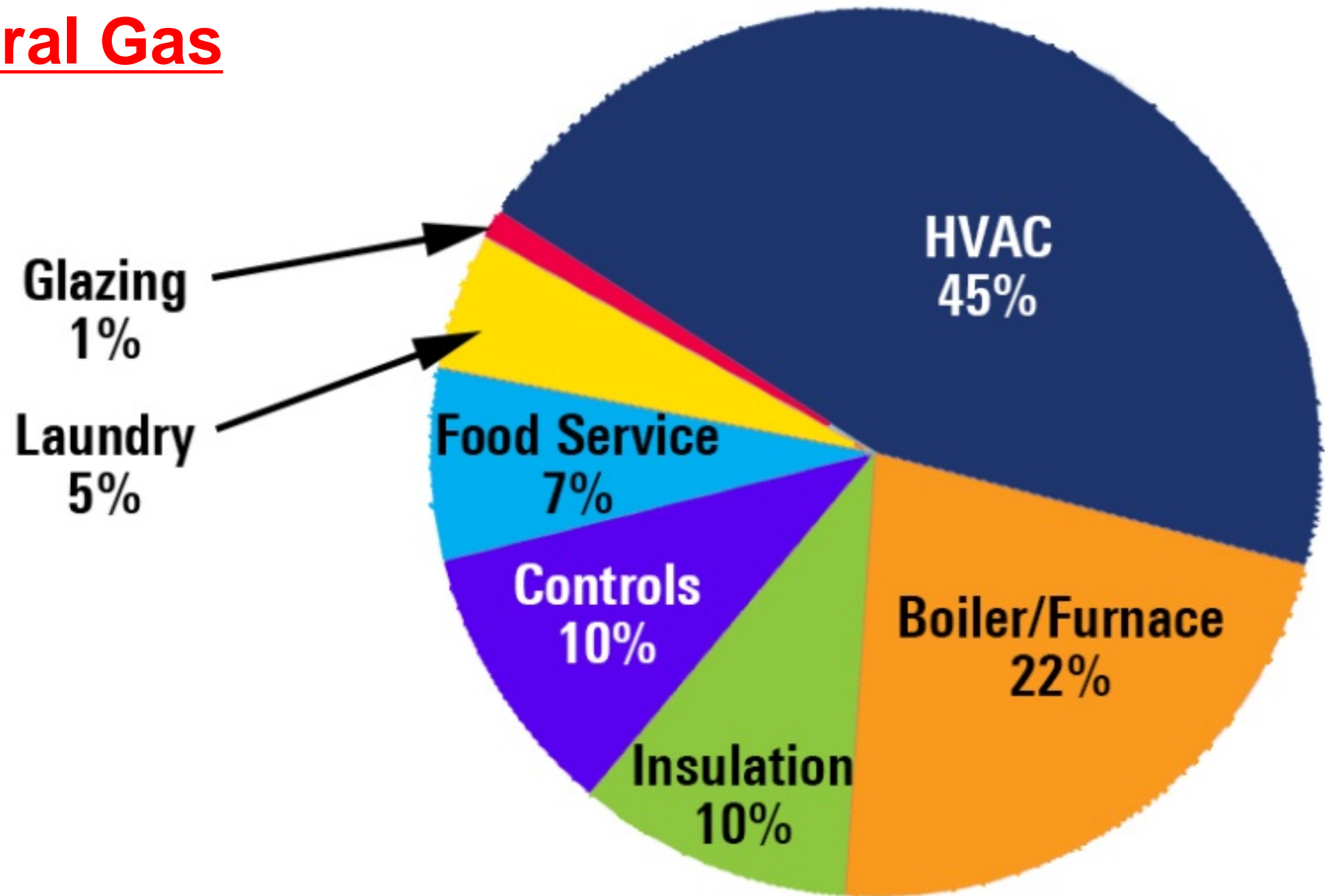


## 2012 Participation by Technology: Prescriptive Natural Gas





## 2012 Participation by Technology: Custom Natural Gas







## About our Designated Trade Allies

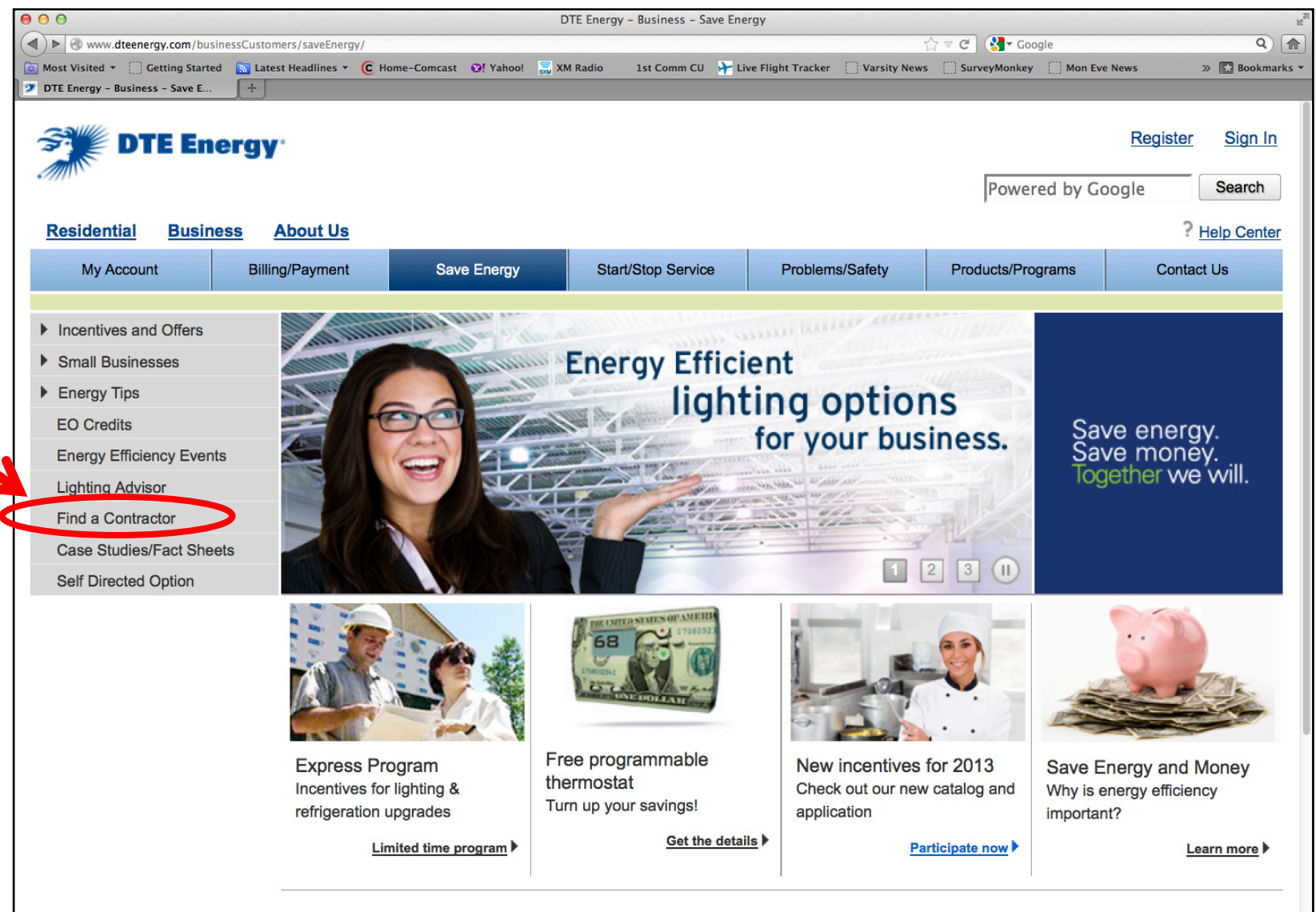
- **Designated Trade Allies** are businesses that are already familiar with our rebate program, the application process and incentive criteria.
- They include:
  - Contractors, suppliers, designers and consultants.
  - They are listed and searchable on DTE Energy's website database.





## Finding a Designated Trade Ally

- Click on: [dteenergy.com/savenow](http://dteenergy.com/savenow)
- Then click on the link at left: **Find a Contractor**







## About Incentives



## For a customer to receive incentives

- Qualified measures must be installed at facilities served by DTE Energy.
- Projects must involve a **capital investment** that results in an improvement in energy efficiency of a system or building.
- The equipment installed must be new and meet the specifications spelled out in the Catalog.
- For each site, there must be at least one meter that is on an eligible rate schedule.
- You must be in good standing with DTE Energy and **not** be a Residential or Multifamily customer.



## These do not qualify for an incentive

- Customers who self-direct (and have opted out of the program)
- Load shifting/demand limiting projects.
- Renewable energy projects.
- Power quality improvements.
- Fuel switching projects.
- On-site electricity generation.
- Changes in operational and/or maintenance practices or simple control modifications that do **NOT** involve capital costs.



## Our Program timeline is simple:

**Reservation Application**



**Application Review** (may require pre-inspection)



**Reservation Letter issued** (Proceed with project)



**Install Measures**

(Project must start within 30 days and be completed within 90 days of approval or end of Program year, whichever comes first.)



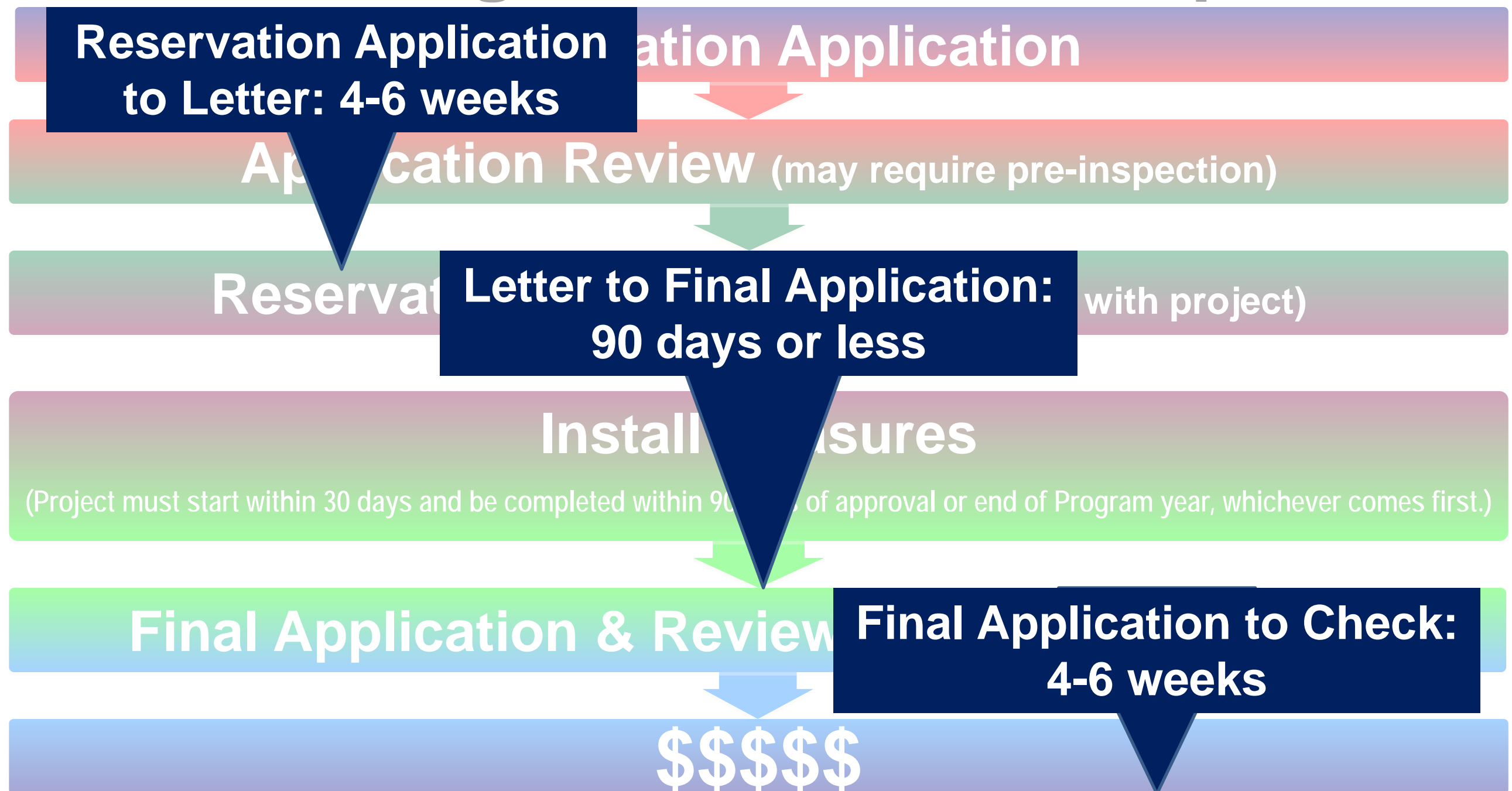
**Final Application & Review** (may require post-inspection)



**\$\$\$\$\$\$**



## Our Program timeline is simple:







## About your Final Application:

- Your Final Application must be submitted within 60 days of completion of your project – and include all supporting documentation.
- Failure to do so could result in delay of payment or cancellation of your Application.



## About **Warehousing Opportunities**



## Savings possibilities

### Electric Measures

|                             | <u>Savings</u> | <u>Source</u>  |
|-----------------------------|----------------|----------------|
| Interior HID upgrades       | 25% to 50%     | Industry study |
| Exterior HID to LED         | up to 75%      | U.S. DOE       |
| LED exit signs              | up to 85%      | ENERGY STAR®   |
| Battery chargers for Hi-Los | 30%            | ENERGY STAR®   |

### Natural Gas Measures

|                          |            |                   |
|--------------------------|------------|-------------------|
| Infrared heaters         | up to 30%  | Green Energy Ltd. |
| Loading dock door seals* | 10% to 20% | Industry study    |
| Destratification fans    | 20% to 30% | Industry study    |
| Roof insulation          | up to 30%  | ASHRAE            |

*\*per 9-by-10-foot door*





## Savings possibilities

### Warehouse Lighting/Refrigeration Projects

| PROJECT  | INCENTIVES | SAVINGS <sup>†</sup> |
|--|------------|----------------------|
| HID to T-5 fluorescent lamps                       | \$4,300    | \$3,221              |
| HID to LED lighting w/occupancy sensors            | \$27,829   | \$20,872             |
| 400W HID to 200W LEDs                              | \$43,884   | \$32,913             |
| Cooler/freezers: variable-speed EMCs & controllers | \$11,898   | \$8,924              |
| Refrigeration chiller upgrades                     | \$6,225    | \$4,668              |





The  
2013  
**Energy Efficiency  
Program for Business**  
**Catalog & Application**



# 2013 Program Catalog & Application



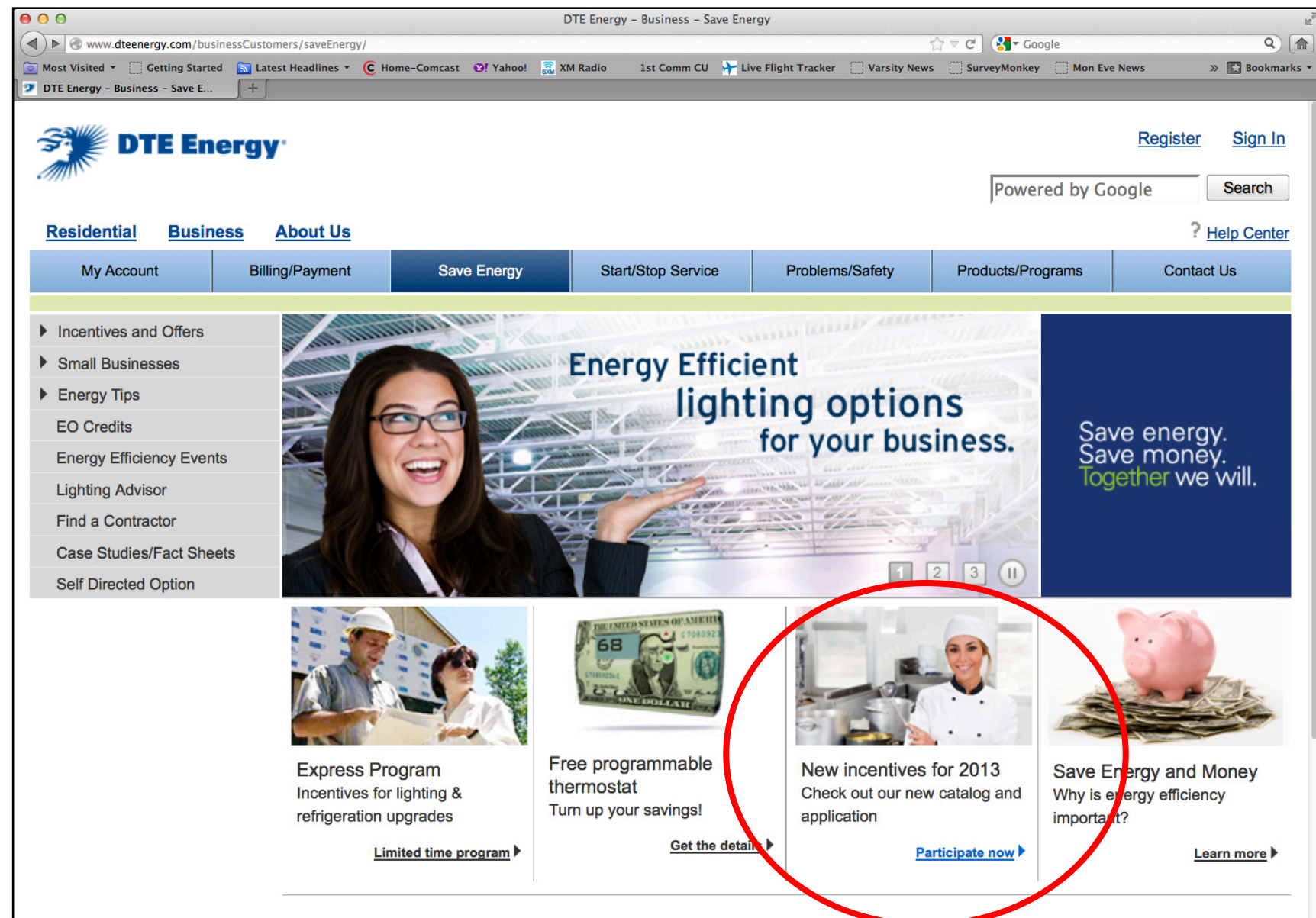
**DTE Energy**  
Know Your Own Power™

USE LESS.  
**SAVE  
MORE.**

## To get an electronic Catalog and Application

1) visit: [dteenergy.com/savenow](http://dteenergy.com/savenow)

2) Then select the  
“Participate now”  
link (red circle).



*\*Requires Acrobat Reader*

# 2013 Program Catalog & Application



**DTE Energy**  
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MORE.**

## To get an electronic Catalog and Application

1) visit: [dteenergy.com/savenow](http://dteenergy.com/savenow)

2) Then select the  
“Participate now”  
link (red circle)

3) Click to on the icon  
to download the  
electronic Program  
**Catalog** or  
interactive PDF  
**Application.**

*\*Requires Acrobat Reader*

The screenshot shows the DTE Energy website's 'How To Participate' page. The page has a navigation bar with links for Residential, Business, and About Us. Below this is a menu with options like My Account, Billing/Payment, Save Energy, Start/Stop Service, Problems/Safety, Products/Programs, and Contact Us. The main content area is titled 'How To Participate' and lists steps for participating in the program. A red circle highlights two download links: 'Download application\*' and 'Download catalog\*'. To the right of these links is a text box that says 'Review the guidelines for completing the Energy Efficiency Program for Business application'. On the far right, there are two gauges showing the status of the 2012 Rebate Program: 'Electric Installations' (Paid 30%, Active 98%) and 'Gas Installations' (Paid 80%, Active 98%).

DTE Energy - How To Participate

www.dteenergy.com/businessCustomers/saveEnergy/rebates/incentivesParticipate.html

Most Visited Getting Started Latest Headlines Home-Comcast Yahoo! XM Radio 1st Comm CU Live Flight Tracker Varsity News SurveyMonkey Mon Eve News Bookmarks

DTE Energy - How To Participate

DTE Energy

Register Sign In

Powered by Google Search

Residential Business About Us

My Account Billing/Payment Save Energy Start/Stop Service Problems/Safety Products/Programs Contact Us

Incentives and Offers  
Small Businesses  
Energy Tips  
EO Credits  
Energy Efficiency Events  
Lighting Advisor  
Find a Contractor  
Case Studies/Fact Sheets  
Self Directed Option

How To Participate

Prescriptive and Custom Incentives:

1. Verify your eligibility. See sections P.3 through P.5 in the Energy Efficiency Program for Business Policy and Procedures Manual\*
2. Submit a Reservation Application to reserve funding. (This is required for all custom and De-lamping measures and highly recommended for the rest of the Prescriptive measures.)

Download application\* Download catalog\*

Review the guidelines for completing the Energy Efficiency Program for Business application

3. Install your equipment or systems within 90 days of reservation confirmation.

4. Submit the required documentation of project completion, costs and energy savings within 60 days of

Save energy. Save money. Together we will.

2012 Rebate Program Status

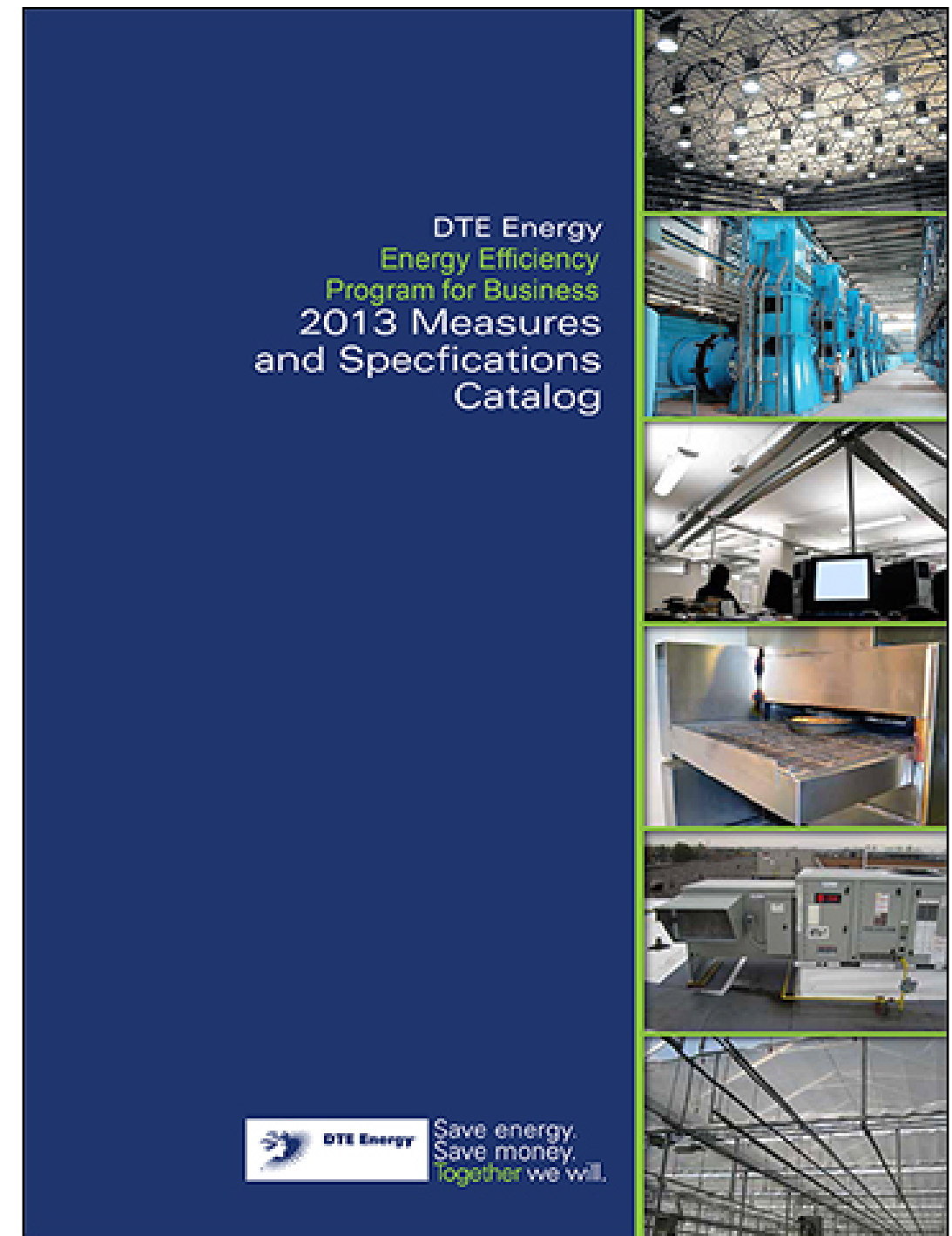
Paid 30% Active 98%  
Electric Installations

Paid 80% Active 98%  
Gas Installations



## About our Catalog

- It includes specifications and details for every **Prescriptive** incentive measure.
- It includes specifications and details on how to submit a **Custom** project.
- Use it as a desktop reference for all your projects.
- To get a print copy, contact us at:  
**saveenergy@dteenergy.com**  
or call us at **866-796-0512** (press option 3).







## About our Application

- Use it as a **Reservation** Application


**and**

- Use it as a **Final** Application

**NOTE:** Funds **must** be reserved for all custom projects and lighting projects that involve de-lamping.

We **encourage** you to reserve funds for all **prescriptive** projects.

Energy Efficiency  
Program for Business



Save energy.  
Save money.  
Together we will.

## 2013 Program Application

### Section 1 – Application

|   |   |
|---|---|
| Incentive Application Checklist.....    | 2 |
| Customer Information .....              | 3 |
| Contractor Information .....            | 4 |
| Third Party Payment Authorization ..... | 4 |
| Final Application Agreement.....        | 5 |

### Section 2 – Incentive Worksheets

|  |    |
|--|----|
| Lighting Incentive Worksheet.....                                      | 6  |
| HVAC Electric Incentive Worksheet .....                                | 10 |
| Miscellaneous Electric Incentive Worksheet .....                       | 14 |
| Process Electric Incentive Worksheet.....                              | 15 |
| Food Service – Electric and Refrigeration<br>Incentive Worksheet ..... | 16 |
| HVAC Gas Incentive Worksheet .....                                     | 18 |
| Hot Water and Laundry Incentive Worksheet.....                         | 19 |
| Insulation Incentive Worksheet.....                                    | 20 |
| Process Gas Incentive Worksheet.....                                   | 21 |
| Boiler/Furnace Tune-up Incentive Worksheet.....                        | 22 |
| Food Service – Gas Incentive Worksheet.....                            | 23 |
| Custom Incentive Worksheet .....                                       | 24 |
| How to Submit Your Application .....                                   | 28 |

For New Construction and Major Renovation projects,  
download our NC/MR Application at [dteenergy.com/savenow](http://dteenergy.com/savenow)

If you have questions about other projects and the appropriate  
application to submit, contact us at 866-796-0512 (press option  
3) or email us at [saveenergy@dteenergy.com](mailto:saveenergy@dteenergy.com)

# PROGRAM APPLICATION



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We have worksheets for every type of **prescriptive measure** offered in the program.

Simply complete all relevant areas.

## HVAC – Electric Incentive Worksheet

### Ground Source Heat Pumps

| Equipment Type   | Size Category               | Qualifying Efficiency | Incentive (per ton) (C) |
|--|-----------------------------|-----------------------|-------------------------|
| Ground-Source Heat Pump (GSHP)                           | ≤ 135,000 Btu/h (11.3 tons) | 17 EER                | \$22.50                 |
|  |                             | 19 EER                | \$30.00                 |
| Ground Source Heat Pump (replacing Air Source Heat Pump) | ≤ 135,000 Btu/h (11.3 tons) | 17 EER                | \$150.00                |
|  |                             | 19 EER                | \$175.00                |

Check the **Michigan-Made** box  only if the piece of equipment for which you are seeking an incentive meets the Michigan-Made bonus specifications **and** you can provide the manufacturer affidavit.

| Equipment Type & Qualifying Efficiency Category | Make and Model | EER | kW/ton Full Load | kW/ton IPLV | Unit Size (tons) (A) | Quantity (B) | Incentive Per Ton (C) | Incentive (A*B*C) |
|---|----------------|-----|------------------|-------------|----------------------|--------------|-----------------------|-------------------|
|   |                |     |                  |             |                      |              |                       |                   |
|   |                |     |                  |             |                      |              |                       |                   |
|   |                |     |                  |             |                      |              |                       |                   |
|   |                |     |                  |             |                      |              |                       |                   |
|   |                |     |                  |             |                      |              |                       |                   |

HVAC  
Electric

### HVAC Controls

| Measure Name   | Size | Incentive | Unit                            | # of Units | Total Incentive |
|--|------|-----------|---------------------------------|------------|-----------------|
| Programmable Thermostat (Air Conditioning)                   | ALL  | \$20.00   | Thermostat                      |            |                 |
| Chilled Water Reset with Pump on/off Control                 | ALL  | \$5.00    | 1,000 Sq. Ft. Conditioned Space |            |                 |
| Setback-Setup Controls (Air Conditioning)                    | ALL  | \$20.00   | 1,000 Sq. Ft. Conditioned Space |            |                 |
| Hotel Guestroom Energy Management Control (Air Conditioning) | ALL  | \$30.00   | Room                            |            |                 |

### HVAC Occupancy Sensor for Large Office Building

| Measure Name   | Size | Incentive | Unit          | # of Units | Total Incentive |
|--|------|-----------|---------------|------------|-----------------|
| HVAC Occupancy Sensor, Large Office Building w/ CV System  | ALL  | \$30.00   | 1,000 Sq. Ft. |            |                 |
| HVAC Occupancy Sensor, Large Office Building w/ VAV System | ALL  | \$5.00    | 1,000 Sq. Ft. |            |                 |

Subtotal HVAC – Electric Incentives – Page 2

Michigan-Made All Measures

To download an interactive application, go to: [dteenergy.com/savenow](http://dteenergy.com/savenow)

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# PROGRAM APPLICATION



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## For Custom projects:

- The interactive PDF will:
  - Automatically allocate the incentives proportionally to each eligible item for **Multi-Measure** calculations on Page 6 (you must check the category (i.e. Lighting))
  - Automatically calculate the **Michigan-Made** bonus for each checked item

### Custom Incentive Worksheet

Must be submitted BEFORE project begins

See Instructions on Page 26 ("Custom Specifications"). Complete every blank box for each item you submit.

Item 1

| Description         |                     | Elec.                                  | Category          | Gas                      |
|---------------------|---------------------|--|-------------------|--------------------------|
| Before Retrofit     | After Retrofit      | <input type="checkbox"/>               | Lighting          | <input type="checkbox"/> |
|                     |                     | <input type="checkbox"/>               | HVAC              | <input type="checkbox"/> |
|                     |                     | <input type="checkbox"/>               | Miscellaneous     | <input type="checkbox"/> |
|                     |                     | <input type="checkbox"/>               | Process           | <input type="checkbox"/> |
|                     |                     | <input type="checkbox"/>               | Food Service      | <input type="checkbox"/> |
|                     |                     | <input type="checkbox"/>               | Hot Water/Laundry | <input type="checkbox"/> |
|                     |                     | <input type="checkbox"/>               | Insulation        | <input type="checkbox"/> |
| Hours used per year | Hours used per year | <input type="checkbox"/> Michigan-Made |                   |                          |

| Service     | Unit | Current Energy Cost (\$ per Unit) | Annual Savings (Units/Year) (A) | Incentive Rate (\$ per Unit) (B) | Calculated Incentive (A x B) | Measure Cost |
|-------------|------|-----------------------------------|---------------------------------|----------------------------------|------------------------------|--------------|
| Electric    | kWh  |                                   |                                 | \$0.08                           |                              |              |
| Natural Gas | Mcf  |                                   |                                 | \$4.00                           |                              |              |

☐ Capped Measure Incentive (from Total Awarded Incentive below)

Item 2

| Description         |                     | Elec.                                  | Category          | Gas                      |
|---------------------|---------------------|--|-------------------|--------------------------|
| Before Retrofit     | After Retrofit      | <input type="checkbox"/>               | Lighting          | <input type="checkbox"/> |
|                     |                     | <input type="checkbox"/>               | HVAC              | <input type="checkbox"/> |
|                     |                     | <input type="checkbox"/>               | Miscellaneous     | <input type="checkbox"/> |
|                     |                     | <input type="checkbox"/>               | Process           | <input type="checkbox"/> |
|                     |                     | <input type="checkbox"/>               | Food Service      | <input type="checkbox"/> |
|                     |                     | <input type="checkbox"/>               | Hot Water/Laundry | <input type="checkbox"/> |
|                     |                     | <input type="checkbox"/>               | Insulation        | <input type="checkbox"/> |
| Hours used per year | Hours used per year | <input type="checkbox"/> Michigan-Made |                   |                          |

| Service     | Unit | Current Energy Cost (\$ per Unit) | Annual Savings (Units/Year) (A) | Incentive Rate (\$ per Unit) (B) | Calculated Incentive (A x B) | Measure Cost |
|-------------|------|-----------------------------------|---------------------------------|----------------------------------|------------------------------|--------------|
| Electric    | kWh  |                                   |                                 | \$0.08                           |                              |              |
| Natural Gas | Mcf  |                                   |                                 | \$4.00                           |                              |              |

☐ Capped Measure Incentive (from Total Awarded Incentive below)

Item 3

| Description         |                     | Elec.                                  | Category          | Gas                      |
|---------------------|---------------------|--|-------------------|--------------------------|
| Before Retrofit     | After Retrofit      | <input type="checkbox"/>               | Lighting          | <input type="checkbox"/> |
|                     |                     | <input type="checkbox"/>               | HVAC              | <input type="checkbox"/> |
|                     |                     | <input type="checkbox"/>               | Miscellaneous     | <input type="checkbox"/> |
|                     |                     | <input type="checkbox"/>               | Process           | <input type="checkbox"/> |
|                     |                     | <input type="checkbox"/>               | Food Service      | <input type="checkbox"/> |
|                     |                     | <input type="checkbox"/>               | Hot Water/Laundry | <input type="checkbox"/> |
|                     |                     | <input type="checkbox"/>               | Insulation        | <input type="checkbox"/> |
| Hours used per year | Hours used per year | <input type="checkbox"/> Michigan-Made |                   |                          |

| Service     | Unit | Current Energy Cost (\$ per Unit) | Annual Savings (Units/Year) (A) | Incentive Rate (\$ per Unit) (B) | Calculated Incentive (A x B) | Measure Cost |
|-------------|------|-----------------------------------|---------------------------------|----------------------------------|------------------------------|--------------|
| Electric    | kWh  |                                   |                                 | \$0.08                           |                              |              |
| Natural Gas | Mcf  |                                   |                                 | \$4.00                           |                              |              |

☐ Capped Measure Incentive (from Total Awarded Incentive below)

\* The Total Calculated Incentive is awarded for each energy service (electric or natural gas) based on the Simple Payback Period for that energy service. For electric items, it must be greater than or equal to one year and less than or equal to eight years. For natural gas items, it must be equal to or greater than one year. If one or more of your items contains both electric and natural gas savings, please contact us for assistance. See formula at right to calculate Simple Payback Period.

Simple Payback Period =  $\frac{\text{Measure Cost}}{(\text{Annual kWh/Mcf Saved} \times \text{Electricity/Natural Gas Cost})}$

\*\* Total Custom Incentives may not exceed 50% of the Total Measure Cost, or the Aggregate Measure Cost of the respective utility if the other utility does not qualify for an incentive.

| Total Custom Incentives (Includes values entered on pages 27-29) | Electric | Aggregate Measure Cost | Simple Payback Period* | Total Calculated Incentive* | Total Measure Costs | Total Awarded Incentive** |
|--|----------|------------------------|------------------------|-----------------------------|---------------------|---------------------------|
|  |          |                        |                        |                             |                     |                           |
|  |          |                        |                        |                             |                     |                           |

To download an interactive application, go to: [dteenergy.com/savenow](http://dteenergy.com/savenow)

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# PROGRAM APPLICATION



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## The Final Application

Page 6 contains the **Incentive Summary, Final Agreement Information and Account Holder Signature** area.

### In the interactive PDF:

- Incentives are automatically entered from each completed page.
- **Michigan-Made** incentives are entered from each completed page – and then totaled and calculated for the 15% bonus.
- Prescriptive and Custom incentives for each category are totaled and, if no single category is more than 75% of the total, that figure is calculated for the 10% **Multi-Measure** bonus.

| Measure Category                  | Prescriptive Total (A) | Custom Total (B) | Michigan-Made Total | Multi-Measure Total (A + B) | Multi-Measure Percentage |
|-----------------------------------|------------------------|------------------|---------------------|-----------------------------|--------------------------|
| Lighting                          |                        |                  |                     |                             |                          |
| HVAC – Electric                   |                        |                  |                     |                             |                          |
| Misc. Electric                    |                        |                  |                     |                             |                          |
| Process Electric                  |                        |                  |                     |                             |                          |
| Food Service – Electric           |                        |                  |                     |                             |                          |
| HVAC – Gas                        |                        |                  |                     |                             |                          |
| Hot Water & Laundry               |                        |                  |                     |                             |                          |
| Insulation                        |                        |                  |                     |                             |                          |
| Process Gas                       |                        |                  |                     |                             |                          |
| Boiler/Furnace Tune-Ups           |                        |                  |                     |                             |                          |
| Food Service – Gas                |                        |                  |                     |                             |                          |
| <b>Subtotals</b>                  |                        |                  | C1                  | D1                          |                          |
| <b>10% Multi-Measure Bonus</b>    |                        |                  |                     | D2                          |                          |
| <b>15% Michigan-Made Bonus</b>    |                        |                  | C2                  |                             |                          |
| <b>Incentive Subtotal</b>         |                        |                  |                     |                             |                          |
| <b>Other Special Offers</b>       |                        |                  |                     |                             |                          |
| Other Special Offer – Code:       |                        |                  |                     |                             |                          |
| Other Special Offer – Code:       |                        |                  |                     |                             |                          |
| Other Special Offer – Code:       |                        |                  |                     |                             |                          |
| <b>Total Incentives Requested</b> |                        |                  |                     |                             |                          |

The figures in this table will self-populate in the electronic version of this Application. In a paper version, the values must be entered manually.

- For the Michigan-Made bonus:
  1. By category, enter only those incentives that meet the Michigan-Made criteria and total (C1)
  2. Then, multiply the total by .15 and enter into C2 and again in C2 at the far right
- For the Multiple-Measure bonus:
  1. Subtotal each category (A+B)
  2. Total all categories and enter in D1

3. Then, calculate the percentage of each category against the total (divide each category by D1). If no single category is 75% or more of the total, proceed to Step 4; otherwise enter \$0 in D2

4. Multiply D1 by .10 and enter into D2 and again in D2 at the far right.

Total all incentives in D1, D2 and C2 and enter in Incentives Subtotal. Enter any other Program Special Offer bonuses where indicated (you must attach the worksheet from each offer) and manually enter the incentive value in the space(s) provided.

| Final Agreement Information and Account Holder Signature |                          |
|--|--------------------------|
| DTE Project Number                                       |                          |
| Total Project Cost                                       | Actual Completion Date   |
| DTE Account Holder Name (print)                          | DTE Account Holder Title |
| DTE Account Holder Signature                             | Date                     |

For final applications, sign and submit only **after** all equipment has been installed. A customer signature is required for payment. Signed applications received by fax or email will be treated the same as original applications received by mail. See Page 30 for submission instructions.

**By signing this form, I agree to all terms and conditions listed on page 5.**

# PROGRAM APPLICATION



**DTE Energy**  
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Electronically submit your  
**Reservation Application**  
and/or your **Final Application**.

## Automatically:

- Your email will be launched,
- our email will be inserted,
- the subject line will be entered and
- your Application will be attached.

At that point, **you also can attach any other documents** to the email.

### To submit your Reservation Application\*

1. Complete the Application (Pages 2-4).
  - a. Ensure that you have completed the Reservation Application checklist (Page 2).
  - b. Ensure that you have completed the Customer information (Page 3).
  - c. Ensure that you have completed the Contractor and, if applicable, Third Party Payment information (Page 4).

2. Complete all relevant worksheets for your project.

3. Print and mail your Reservation Application to:

**DTE Energy's Energy Efficiency Program for Business**

P.O. Box 11289  
Detroit, MI 48211

or

**Fax to:** 877.607.0744

or

[Submit electronically by clicking here](#)

**SUBMIT**

\* A Reservation Application may not be required for your project, but is strongly encouraged to set aside funds. Submission of a Reservation Application does not guarantee that funds will be available.

### To submit your FINAL Application

1. Complete or confirm all information in on Pages 2-4.
2. Complete and have account holder sign Final Application Agreement (Page 5)
3. Complete or confirm all relevant worksheets for your project.
4. Print and mail your FINAL Application to:

**DTE Energy's Energy Efficiency Program for Business**

P.O. Box 11289  
Detroit, MI 48211

or

**Fax to:** 877.607.0744

or

[Submit electronically by clicking here](#)

**SUBMIT**





**If you have questions or would like help  
completing your Application,  
please contact our office**

Email

[saveenergy@dteenergy.com](mailto:saveenergy@dteenergy.com)

Phone

**866-796-0512** (press option 3)

Fax

**877-607-0744**

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