

## The BEST Program

The Business Energy Services Team (BEST) Program is offered by DNV GL Energy Services (DNV GL), in partnership with the East Bay Energy Watch (EBEW) and Pacific Gas and Electric Company (PG&E).

This program offers significant cost reductions on a comprehensive package of energy-efficiency measures, for both electric and gas savings, to select business locations within the PG&E service territory (select cities in Alameda and Contra Costa Counties). Independent contractors can participate in the BEST program are available to install the equipment, providing a low-hassle, simple approach to save on your energy bill.

The BEST Program is funded by California utility ratepayers under the auspices of the California Public Utilities Commission (CPUC).



| Benefits of Being a BEST Program Approved Contractor |                                                                |
|------------------------------------------------------|----------------------------------------------------------------|
|                                                      | Access to Our Online Database for Project Input and Management |
|                                                      | Inclusion in the BEST Contractor's Reward Program              |
|                                                      | Incentives and Bonuses                                         |
|                                                      | Job Referrals                                                  |
|                                                      | Streamlined Processes to Keep Your Business Rolling            |
|                                                      | Paper Application for All Projects                             |
|                                                      | Continuous Training and Support                                |

## How to Become an Eligible Contractor

1. Contact the BEST Program
2. Submit all necessary documents:
  - Current license ( C-10, C-20, C-38 as applicable)
  - Insurance (Worker's Comp/ Employer's Liability with minimum \$1,000,000 coverage,
  - Comprehensive liability w/\$1,000,000 coverage and Automobile Liability with \$1,000,000
  - Background check of employees
  - References
  - W9
3. Attend a New Contractor Engagement seminar and training course
4. Receive a Welcome Package with BEST Program information resources and goodies
5. Begin submitting projects for approval

# Rebates Offered by The BEST Program



## Lighting Rebates

| Measure                            | Core Incentive | HTR Kicker*   |
|------------------------------------|----------------|---------------|
| LED Screw-In Lamps                 | \$5 - \$30     | \$5 - \$30    |
| CFL Screw-In Lamps                 | \$3 - \$4      | \$1.50- \$3   |
| Induction (interior/exterior)      | \$12.50- \$90  | \$12.50- \$90 |
| LED High/Low Bay                   | \$100 - \$300  | \$100 - \$300 |
| LED Outdoor Area lighting          | \$40 - \$200   | N/A           |
| High Performance T8/T5, 25W/28W T8 | \$1 - \$125    | \$1 - \$125   |
| New & Retrofit LED Luminaires      | \$5 - \$30     | N/A           |



## Non-lighting Rebates

| Measure                                               | Structure    | Core Incentive | HTR Kicker*  |
|-------------------------------------------------------|--------------|----------------|--------------|
| Ice Machines                                          | Each         | \$100 - \$500  | \$100- \$500 |
| Refrigeration (ECM's, ASH Controls, Auto closers)     | Each         | \$25 - \$175   | \$25 - \$100 |
| Refrigerated Case Lighting                            | lin. ft2     | \$5 - \$20 per | \$5 - \$13   |
| kW Kicker                                             | \$/kW        | \$150          | \$300        |
| Basic Lighting (non-LED)                              | \$/kWh       | \$0.03         | \$0.06       |
| Targeted Lighting (LED)                               | \$/kWh       | \$0.08         | \$0.16       |
| Software puts unused computers in energy saving modes | Installation | \$15           | \$22.50      |
| Vending Machine Controller                            | Each         | \$100          | \$200        |
| Commercial Pre Rinse Spray Valve 1.15 gpm flow rate   | Each         | \$35           | \$70         |
| Heat Pump Water Heater, EF=2.0                        | Each         | \$500          | \$500        |
| High Efficiency Small Gas Storage Water Heater        | CAP-KBTUH    | \$200          | \$200        |
| PTAC/PTHP Controller                                  | CAP-TONS     | \$250          | \$250        |

\*HTR = Hard to Reach incentive for qualified customers only. For further information on eligibility, please contact the BEST Program.

## Who qualifies?

The BEST program may serve customers in the cities listed below. Please contact us for detailed eligibility and program restrictions.

|               |               |
|---------------|---------------|
| Alamo         | Mount Eden    |
| Canyon        | Newark        |
| Castro Valley | Orinda        |
| Danville      | Pleasant Hill |
| Diablo        | Pleasanton    |
| Dublin        | San Lorenzo   |
| Fremont       | San Leandro   |
| Hayward       | San Ramon     |
| Lafayette     | Sunol         |
| Livermore     | Union City    |
| Moraga        | Walnut Creek  |



## Contact us

Phone: 1-800-576-6405

Email: [bestprogram@dnvgl.com](mailto:bestprogram@dnvgl.com)

Web: [www.californiabestprogram.com](http://www.californiabestprogram.com)

PG&E, EBEW, and DNV GL do not endorse or guarantee the services and/or work performed by any contractor or service provider. Please contact the State of California Contractor's State Licensing Board for further information regarding contractors or service providers. EBEW is a joint project of PG&E, select East Bay cities, and local energy efficiency experts.

California consumers are not obligated to purchase any full fee service or other service not funded by this program. This program is funded by California utility ratepayers under the auspices of the California Public Utilities Commission (CPUC).

Los consumidores en California no están obligados a comprar servicios completos o adicionales que no estén cubiertos bajo este programa. Este programa está financiado por los usuarios de servicios públicos en California bajo la jurisdicción de la Comisión de Servicios Públicos de California (CPUC).

Pacific Gas and Electric Company (PG&E), the East Bay Energy Watch (EBEW), and DNV GL together implement the BEST program.

