

# 2020 Solutions for Business Program Quick Look

Small or big business – APS Solutions for Business can help you manage your account and energy costs.

You've got enough to think about, so we make it simple to manage your APS account with easy-to-use tools. You'll also find energy-saving solutions for your business, including many no- and low-cost options. Below are just some of the ways we're here to help.

## TIME-SAVING WAYS TO MANAGE YOUR ACCOUNT

### My Account

- Access your account 24/7 at [aps.com/myaccount](https://aps.com/myaccount)
- Review, download and compare your usage
- View billing history and make payments

### Billing & Payment Options

- Never miss a payment with AutoPay
- Make your monthly bill more predictable with Budget Billing
- Manage your cash flow with Preferred Due Date
- Reduce clutter with paperless billing and support your sustainability goals

### Alerts & Notifications

- Sign up for text or email alerts at [aps.com/alerts](https://aps.com/alerts)
- Receive outage notifications and estimated restoration times
- Set usage thresholds and be reminded when your payment is due

### Mobile App

- Pay your bill on the go
- Monitor your usage
- View and report outages
- Easy access to all your accounts
- Get answers to FAQs

## ENERGY-SAVING SOLUTIONS FOR YOUR BUSINESS

### No- and Low-Cost Energy-Saving Tips

- Visit [aps.com/biztips](https://aps.com/biztips) for tips you can start using today
- Find webinars and in-person events to increase your energy IQ at [aps.com/training](https://aps.com/training)

### Service Plans

- Select standard or time-of-use plans
- Review all your options and learn how shifting usage to off-peak periods saves money
- Learn more at [aps.com/bizplans](https://aps.com/bizplans)

### Rebates

- Make equipment upgrades more affordable
- See list of rebates on reverse

Visit [aps.com/business](https://aps.com/business)  
for all your energy needs.

With so many options, every business has the opportunity to save energy and money.

HVAC EQUIPMENT		
Equipment	Rebate	Bonus efficiency/ton
Water-cooled chiller — 299 tons or less	\$5.25/ton	See application
Water-cooled chiller — 300 tons or more	\$7.50/ton	
Air-cooled chiller — 149 tons or less	\$5.25/ton	
Air-cooled chiller — 150 tons or more	\$7.50/ton	
PTAC & PTHP	\$45/ton	\$15/ton
HVAC EC fan motor	\$300/hp	N/A
HVAC quality install — phase 1	\$180/ton	N/A
HVAC quality install — phase 2 — duct seal	\$225/ton	\$15/ton
Computer Room Air Conditioner (CRAC)	\$45/kBtu/h	N/A
Ultrasonic humidification	\$450/kW	N/A

VARIABLE SPEED DRIVES	
Chilled water pump	\$70/hp
Condenser water pump	\$40/hp
Domestic water pump	\$50/hp
HVAC fan	\$70/hp
Blower	\$70/hp
Cooling tower fan	\$35/hp
Chiller compressor	\$30/hp
Process motor	\$35/hp
Air compressor	\$70/hp
Refrigeration compressor	\$50/hp
Refrigeration fan	\$70/hp
Pool pump	\$70/hp
Other	\$50/hp

REFRIGERATION	
Energy-efficient refrigerator	\$75/unit
Energy-efficient freezer	\$75/unit
Beverage machine controller	\$100/unit
Snack machine controller	\$50/unit
Reach-in cooler control	\$100/unit
Anti-sweat heater control	\$12/linear ft
Floating-head pressure control	\$20/ton
Strip curtains	\$5/linear ft
Automatic door closer	\$40/door
Evaporator EC fan motor	\$100/motor
Efficient condenser	\$20/ton
Efficient compressor	\$60/ton
Refrigerated case LED with motion sensor	\$30/lamp
Refrigerated case LED without motion sensor	\$25/lamp

BUILDING ENVELOPE	
Shade screen	\$2/sq ft
High-performance window & glass door	\$0.50/sq ft

CUSTOM MEASURES
\$0.02/kWh annual savings, plus \$0.18/kWh for Summer peak hours (June-September, weekdays, 3 p.m.-8 p.m.), up to 75% of the cost

NEW CONSTRUCTION	
Whole building	\$0.02/kWh annual savings, plus \$0.18/kWh for Summer peak hours (June-September, weekdays, 3 p.m.-8 p.m.), up to 75% of the cost
Lighting power density	\$0.35/watt reduced

COMPRESSED AIR	
Additional receiver	\$20/hp
Zero loss condensate drain	\$230/drain

STANDARD HVAC PACKAGED/SPLIT AC & HP			
Size	CEE tier	Rebate	
Unitary air conditioner <760 kBtu/h	Tier 1	\$2/kBtu/h	
	Tier 2	\$3/kBtu/h	
	Advanced tier	\$4/kBtu/h	
Unitary heat pump <760 kBtu/h	Tier 1	\$2/kBtu/h	
	Tier 2	\$3/kBtu/h	
Units ≥760 kBtu/h	Custom rebate		

LIMITED TIME OFFER HVAC PACKAGED/SPLIT AC & HP*			
Size	AC/HP Tier 1	AC/HP Tier 2	AC Advance Tier
Single phase <65 kBtu/h	\$8/kBtu/h	\$14/kBtu/h	\$26/kBtu/h
Three phase <65 kBtu/h	\$10/kBtu/h	\$13/kBtu/h	\$17/kBtu/h
Three phase ≥ 65 kBtu/h / <135 kBtu/h	\$5/kBtu/h	\$7/kBtu/h	\$10/kBtu/h
Three phase ≥ 135 kBtu/h / <240 kBtu/h	\$9/kBtu/h	\$12/kBtu/h	\$16/kBtu/h
Three phase ≥ 240 kBtu/h / ≤ 760 kBtu/h	\$10/kBtu/h	\$14/kBtu/h	\$18/kBtu/h
Cap of \$10,000 per unit			

\*Limited Time Offer HVAC Packaged/Split AC & HP measure rebates are available to assist with the replacement of failed/failing units. Contact the Solutions for Business program team for details on this limited time offer.

COMPUTER POWER MANAGEMENT	
CPM software	\$8/computer

HVAC CONTROLS	
Programmable thermostat	\$20/thermostat
Smart thermostat	\$60/thermostat
Networked thermostat	\$390/thermostat
Cool control	\$70/device

ENERGY MANAGEMENT SYSTEMS	
Replacing pneumatic/non-programmable thermostat (Tier 1)	\$0.20/sq ft
Replacing pneumatic/non-programmable thermostat (Tier 2)	\$0.30/sq ft
Replacing digital EMS/programmable thermostat (Tier 1)	\$0.10/sq ft
Replacing digital EMS/programmable thermostat (Tier 2)	\$0.20/sq ft
Integrated lighting control	\$0.10/sq ft

LIGHTING RETROFIT	
Linear LED: 2-ft, 3-ft, 4-ft	\$3/lamp
Linear LED: 8-ft	\$3/lamp
LED non-reflector bulb	\$6/lamp
LED reflector bulb	\$6/lamp
LED MR-16	\$6/lamp
LED/electroluminescent exit sign	\$25/sign
Outdoor LED ≤ 50 watt	\$13/fixture
Outdoor LED > 50 watt, < 300 watt	\$26/fixture
Outdoor LED ≥ 300 watt	\$39/fixture
Delamping T8: 2-ft, 3-ft	\$2.50/lamp removed
Delamping T8: 4-ft, 8-ft	\$5/lamp removed

TECHNICAL ASSISTANCE	
New construction energy modeling	50% of cost, up to \$10,000
Energy study	50% of cost, up to \$5,000, implementation required for full payment
Retro-commissioning study	\$0.02/kWh annual savings, plus \$0.18/kWh for Summer peak hours (June-September, weekdays, 3 p.m.-8 p.m.), up to 75% of the cost or \$100,000

APPLIANCES	
Heat pump water heater	\$200-\$250/per unit

ENERGY INFORMATION SERVICES
100% of setup costs, up to \$12,000

Please visit [aps.com/businessrebates](http://aps.com/businessrebates) or call (866) 277-5605 to get started today.