



# APS Solutions for Business Quick Look

**Small or big business – APS Solutions for Business can help you manage your account and energy costs.**

You've got enough to think about, so we make it simple to manage your APS account with easy-to-use tools. You'll also find energy-saving solutions for your business, including many no- and low-cost options. Below are just some of the ways we're here to help.

## Time-saving ways to manage your account

### My Account

- Access your account 24/7 at [aps.com/myaccount](https://aps.com/myaccount).
- Review, download and compare your usage.
- View billing history and make payments.

### Billing & Payment Options

- Never miss a payment with AutoPay and have a more predictable bill with Budget Billing.
- Choose a bill due date that works best for you with Preferred Due Date.
- Reduce clutter and view your bill online with Paperless.

### Alerts & Notifications

- Sign up for text or email alerts at [aps.com/alerts](https://aps.com/alerts).
- Get a notification when there is an outage in your area.
- Set a bill amount or usage threshold and be notified when you've reached it.

### Mobile App

- Pay your bill on the go.
- Monitor your usage.
- View and report outages.
- Easy access to all your accounts.

### Rate Plans

- Select standard or time-of-use plans.
- Review all your options and learn how shifting usage to off-peak periods saves money.
- Learn more at [aps.com/bizplans](https://aps.com/bizplans).

## Energy-saving solutions for your business

### No- and Low-Cost Energy-Saving Tips

- Visit [aps.com/biztips](https://aps.com/biztips) for tips you can start using today.
- Find webinars and in-person events to increase your energy IQ at [aps.com/training](https://aps.com/training).

### Rebates

- Make equipment upgrades more affordable.
- See list of rebates on reverse.

### Custom Rebates (pre-application required)

- Receive \$0.02/kWh annual savings, plus \$0.18/kWh for Summer peak hours (June-September, weekdays, 3 p.m.-8 p.m.), up to 75% of the cost.

### Energy Information Services

- Covers 100% of setup costs, up to \$12,000.

### New Construction

- Whole buildings can receive \$0.02/kWh annual savings, plus \$0.18/kWh for Summer peak hours (June-September, weekdays, 3 p.m.-8 p.m.), up to 75% of the cost or \$100,000 (pre-application required).
- Earn \$0.35/watt reduced for lighting.

**Get started today! Visit [apsapplynow.com](https://apsapplynow.com) or call (866) 277-5605.**



With so many options, every business has the opportunity to save energy and money.

► Pre-application required ◄

HVAC EQUIPMENT		
Equipment	Rebate	Bonus efficiency/ton
► Water-cooled chiller — 299 tons or less ◄	\$5.25/ton	See application
► Water-cooled chiller — 300 tons or more ◄	\$7.50/ton	
► Air-cooled chiller — 149 tons or less ◄	\$5.25/ton	
► Air-cooled chiller — 150 tons or more ◄	\$7.50/ton	
PTAC & PTHP	\$24/ton	\$10/ton
Ductless mini split	\$10/kBtu/h	N/A
HVAC EC fan motor	\$300/hp	N/A
HVAC quality install — phase 1	\$180/unit	N/A
HVAC quality install — phase 2 — duct seal	\$225/unit	\$15/ton
Computer Room Air Conditioner (CRAC)	\$45/kBtu/h	N/A
Ultrasonic humidification	\$450/kW	N/A

VARIABLE SPEED DRIVES (\$/hp)	
Chilled water pump	\$70
Condenser water pump	\$40
Domestic water pump	\$50
HVAC fan	\$70
Blower	\$70
Cooling tower fan	\$35
Chiller compressor	\$35
Process motor	\$35
Air compressor	\$70
Refrigeration compressor	\$50
Refrigeration fan	\$70
Pool pump	\$70
Other	\$50

REFRIGERATION	
Beverage machine controller	\$100/unit
Snack machine controller	\$50/unit
Reach-in cooler control	\$100/unit
Anti-sweat heater control	\$12/linear ft
Floating-head pressure control	\$20/ton
Strip curtains	\$5/linear ft
Automatic door closer	\$40/door
Evaporator EC fan motor	\$100/motor
Efficient condenser	\$20/ton
Efficient compressor	\$60/ton
Refrigerated case LED with motion sensor	\$30/lamp
Refrigerated case LED without motion sensor	\$25/lamp

MISCELLANEOUS	
CPM software	\$8/computer
Additional receiver for compressed air	\$20/hp
Zero loss condensate drain	\$230/drain
Heat pump water heater	\$200–\$250/unit
Shade screen	\$2/sq ft
High-performance window & glass door	\$0.50/sq ft
► Thermal energy storage HVAC ◄	\$30/ton-hour
► Thermal energy storage refrigerated/freezer space ◄	\$350/ton

STANDARD HVAC PACKAGED/SPLIT AC & HP (\$/kBtu/h)		
Size	CEE tier	Rebate
Unitary air conditioner < 760 kBtu/h	Tier 1	\$2
	Tier 2	\$3
	Advanced tier	\$4
Unitary heat pump < 760 kBtu/h	Tier 1	\$2
	Tier 2	\$3
► Units ≥ 760 kBtu/h ◄	Custom rebate	

HVAC CONTROLS	
Programmable thermostat	\$20/thermostat
Smart thermostat	\$60/thermostat
Networked thermostat	\$195/thermostat
Hotel occupancy sensor	\$55/sensor
CO2 sensor	\$200/sensor
Air-side economizer	\$50/ton
Cool control	\$70/device

LIMITED TIME OFFER HVAC PACKAGED OR SPLIT AC & HP* (\$/kBtu/h)					
Size	Tier 1		Tier 2		AC Advanced Tier
	AC	HP	AC	HP	
Single phase < 65 kBtu/h	\$8	\$8	\$14	\$14	\$26
Three phase < 65 kBtu/h	\$9	\$7	\$9	\$8.50	\$13
Three phase ≥ 65 kBtu/h / < 135 kBtu/h	\$9	\$7	\$9	\$7.50	\$13
Three phase ≥ 135 kBtu/h / < 240 kBtu/h	\$9	\$7.50	\$9	\$12	\$13
Three phase ≥ 240 kBtu/h / ≤ 760 kBtu/h	\$9	\$7.50	\$9	\$14	\$13
Cap of \$10,000 per unit					

\*Limited Time Offer HVAC Packaged/Split AC & HP measure rebates are available to assist with the replacement of failed/failing units. Contact the Solutions for Business program team for details on this limited time offer.

WATER SOURCE HEAT PUMPS (\$/kBtu/h)		
Size	Tier 1	Tier 2
WSHP water to air < 17 kBtu/h	\$2	\$3
WSHP water to air ≥ 17 kBtu/h & < 65 kBtu/h	\$2	\$3
WSHP water to air ≥ 65 kBtu/h & < 135 kBtu/h	\$2	\$3
WSHP water to water < 135 kBtu/h	\$2	\$3

► ENERGY MANAGEMENT SYSTEMS ◄		
Replacing pneumatic/non-programmable thermostat	Tier 1	\$0.20/sq ft
	Tier 2	\$0.30/sq ft
Replacing digital EMS/programmable thermostat	Tier 1	\$0.10/sq ft
	Tier 2	\$0.20/sq ft

LIGHTING CONTROLS	
► Lighting EMS ◄	\$0.10/sq ft
Demand response lighting control	\$0.10/sq ft
Occupancy sensor	\$20/sensor

LIGHTING RETROFIT*	
Linear LED: 2-ft, 3-ft, 4-ft, 8-ft	\$3/lamp
LED non-reflector bulb	\$2.25/lamp
LED reflector bulb	\$6/lamp
LED MR-16	\$6/lamp
LED exit sign	\$15/sign
Smart screw-in LED	\$6/bulb
Flat panel 2x2, 2x4 LED	\$15/fixture
Regular to smart 2x2, 2x4 LED	\$5/fixture
Fluorescent to smart 2x2, 2x4 LED	\$20/fixture
Interior high bay to LED ≤ 100W	\$20/fixture
Interior high bay to LED > 100W, < 200W	\$25/fixture
Interior high bay to LED ≥ 200W	\$45/fixture
Outdoor LED ≤ 50W	\$20/fixture
Outdoor LED > 50W, < 300W	\$35/fixture
Outdoor LED ≥ 300W	\$50/fixture
Delamping T8: 2-ft, 3-ft	\$2.50/lamp removed
Delamping T8: 4-ft, 8-ft	\$5/lamp removed

\*Integral lamp or fixture must appear on ENERGY STAR® Qualified Products List or other lists for Option A. If not, reference Option B in specifications sheet.

► INDOOR AGRICULTURE ◄	
Indoor agriculture LED seeding	\$0.10/PPF
Indoor agriculture LED vegetative	\$0.07/PPF
Indoor agriculture LED flowering	\$0.05/PPF
Indoor agriculture dehumidifier EF > 2.8 & EF < 3.5	\$0.50/pint
Indoor agriculture dehumidifier EF ≥ 3.5	\$2/pint

► TECHNICAL ASSISTANCE ◄	
New construction energy modeling	50% of cost, up to \$10,000
ENERGY STAR® benchmarking	50% of cost, up to \$250/facility
Energy study	50% of cost, up to \$5,000, implementation required for full payment
Retro-commissioning study	\$0.02/kWh annual savings, plus \$0.18/kWh for Summer peak hours (June-September, weekdays, 3 p.m.- 8 p.m.), up to 75% of the cost or \$100,000

ELECTRIFICATION	
Electric forklift	\$1,250/forklift
Standby truck refrigeration	\$750/bay
Pushback tug	\$5,000/tug
Airport baggage tug	\$2,500/tug
Airport baggage belt loader	\$1,100/loader
High frequency battery charger	\$275/charger

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Updated: May 2025