

TRADE ALLY TIMES

A newsletter for our valued contractors and designated trade allies

DTE

2022 Program is now live!

The 2022 program was rolled out on December 1st after a successful completion of the 2021 program year. We'd like to thank our valued Trade Allies once again for your continued support - we couldn't be successful without you. We have updated the application links at DTEtradeally.com and can provide the below summary of changes for the 2022 Program Year:

- (HE-006) AC > 760,000 Btuh (63.3 tons) EER 10.2
- (HE-070) AC > 760,000 Btuh (63.3 tons) EER 9.7
- (HE-068) Original double hung windows with low U storm
- (HE-069) VFD for HVAC fans - fixed speed, tier 1 (51-54 Hz)
- (CA-51 & CA-52) VSD air compressor replacement
- (CA-53 to CA-68) Compressed air engineered nozzles
- (PE-67 to PE-72) VSD plastic injection molding machines
- (PE-73) Variable frequency drives on process cooling tower fans
- (PE-74 to PE-96) ENERGY STAR UPS
- (PE-97) VFD for fixed speed process pump control
- (AG-40 & AG-41) LED grow lights (new construction)
- (HG-49) HVAC boiler sequencing
- (HG-50) Process boiler tune-up (pool/spa)
- (HG-51) Enhanced ventilation control
- (HG-52) Original double hung storm window with low U storm
- (HG-53) High efficiency space heating boiler
- (HG-54) Window reduction
- (PG-39) Optimized snow and ice melt controls - without idle mode

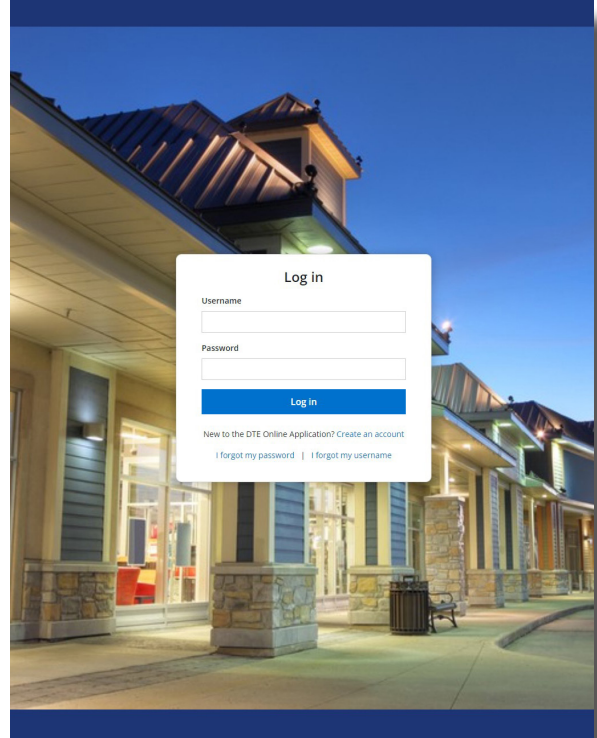
Measure changes

In 2022, clarification was added to determine eligibility for all-electric and hybrid injection molding machines (IMM) as well as the addition of measures PE-67 to PE-72 for variable speed drives on IMMS.

(LO-17 to LO-19) Lighting power density baseline updated to reflect ASHRAE 90.1-2013 LPD values.

Trade ally rewards program

Don't forget about the [DTE trade ally rewards program](#)! This program has been designed to reward you, our DTE trade allies, for your commitment to growing your business with us. The program is simple, you will earn 1% of your eligible submitted incentive dollars in reward points which you can redeem for over thousands of unique gifts and products. Points earned can be redeemed immediately or you can allow your points to accumulate in your account to receive bigger, better awards.



Online application

We are pleased to announce to roll-out of our newly updated [Online Application](#). As we have recently indicated, the Online Application will be our primary method of submitting applications for 2022 and has been developed in close cooperation with our customers and contractors, and promises to deliver an enhanced and streamlined approach to submitting applications. This platform will make submitting applications easier and faster for both customer and contractors. Contact your outreach representative for a walk-through and look for upcoming trainings!

Monthly satisfaction survey drawing winners

Each month names will be chosen from our monthly satisfaction survey drawing. We encourage you to provide timely and necessary feedback on our program so that we may adjust and correct if needed. By completing the survey and entering your name, you may be eligible for prizes including sporting event tickets and more. Our October and November winners have been selected and notified. Thank you to all who participated and we look forward to receiving feedback from you in future surveys. Congrats to this years winners!